# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-K**

ANNUAL REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended September 29, 2024

□ TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number: 000-51254

# **PARKS! AMERICA, INC.**

(Exact name of registrant as specified on its charter)

NEVADA

State or other jurisdiction of incorporation or organization

91-0626756 (I.R.S. Employer Identification Number)

1300 Oak Grove Road Pine Mountain, GA 31822 (Address, Including Zip Code of Principal Executive Offices)

> (706-663-8744) (Issuer's telephone number)

> With copies to: Adam Finerman Baker Hostetler 45 Rockefeller Plaza New York, New York 10111

Securities registered under Section 12(b) of the Exchange Act: NONE

Securities registered under Section 12(g) of the Exchange Act:

Common Stock, par value \$0.001 per share

(Title of class)

Indicate by check mark whether the registrant is a well-known seasoned issuer as defined in Rule 405 of the Securities Act.

Yes 🗆 No 🗵

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Yes 🗆 No 🗵

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes 🗵 No 🗆

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes 🗵 No 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer	Accelerated filer	
Non-accelerated filer	Smaller reporting company	X
	Emerging growth company	

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.  $\Box$ 

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements.  $\Box$ 

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to 240.10D-1(b).

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act) Yes 🗆. No 🗵

The aggregate market value of the issued and outstanding stock held by non-affiliates of the registrant of the Company's common stock as of March 31, 2024 (the last day of the most recently completed second quarter), was approximately \$9,600,500. For purposes of the above statement only, all directors, executive officers and 10% stockholders are assumed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for any other purpose.

As of December 9, 2024, the issuer had 75,726,851 outstanding shares of Common Stock.

Securities registered pursuant to Section 12(g) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered				
Common Stock	PRKA	OTCPink				

# **DOCUMENTS INCORPORATED BY REFERENCE** – None

# FORM 10-K

# FOR THE FISCAL YEAR ENDED SEPTEMBER 29, 2024

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# FORWARD-LOOKING STATEMENTS

In this Annual Report on Form 10-K, references to "Parks! America, Inc.," "Parks! America," "the Company," "we," "us," and "our" refer to Parks! America, Inc. and our wholly owned subsidiaries.

Except for the historical information contained herein, this Annual Report on Form 10-K contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements involve risks and uncertainties. These statements are found in the sections entitled "BUSINESS," "MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION," and "RISK FACTORS." Such forward-looking statements involve risks and uncertainties, including, among other things, statements concerning: our business strategy; liquidity and capital expenditures; future sources of revenues and anticipated costs and expenses; and trends in industry activity generally. Such forward-looking statements include, among others, those statements including the words such as "may," "will," "should," "expect," "plan," "could," "anticipate," "intend," "believe," "estimate," "predict," "potential," "goal," or "continue" or similar language or by discussions of our outlook, plans, goals, strategy or intentions.

Our actual results may differ significantly from those projected in the forward-looking statements. These statements are only predictions and involve known and unknown risks, uncertainties and other factors, including, but not limited to, the risks outlined under "RISK FACTORS," that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements. For example, factors that could cause actual results to vary materially from future results include, but are not limited to: competition from other parks, difficulty engaging seasonal and full-time workers, weather conditions during our primary tourist season, the price of animal feed and the price of gasoline. Although we believe that the expectations reflected in these forward-looking statements are based on reasonable assumptions, we cannot guarantee future results, levels of activity, performance or achievements.

The forward-looking statements we make in this Annual Report on Form 10-K are based on management's current views and assumptions regarding future events and speak only as of the date of this report. We assume no obligation to update any of these forward-looking statements to reflect actual results, changes in assumptions or changes in other factors affecting these forward-looking statements, except as required by applicable law, including the securities laws of the United States and the rules and regulations of the Securities and Exchange Commission ("SEC").

# **ITEM 1. BUSINESS**

#### Overview

Parks! America, Inc., through our wholly owned subsidiaries, owns and operates three regional safari parks and is in the business of acquiring, developing and operating local and regional entertainment assets in the United States. Our wholly owned subsidiaries are Wild Animal Safari, Inc., a Georgia corporation ("Wild Animal – Georgia"), Wild Animal, Inc., a Missouri corporation ("Wild Animal – Missouri"), and Aggieland-Parks, Inc., a Texas corporation ("Aggieland Wild Animal – Texas"). Wild Animal – Georgia owns and operates the Wild Animal Safari park in Pine Mountain, Georgia (the "Georgia Park"). Wild Animal – Missouri owns and operates the Wild Animal Safari park located in Strafford, Missouri (the "Missouri Park"). Aggieland Wild Animal – Texas owns and operates the Aggieland Wild Animal Safari park near Bryan/College Station, Texas (the "Texas Park"). We acquired our Georgia Park on June 13, 2005, our Missouri Park on March 5, 2008, and our Texas Park on April 27, 2020.

Our parks are open year round, but experience increased seasonal attendance, typically beginning in the latter half of March through early September. Combined third and fourth quarter park revenues were 61.4% and 60.4% of annual park revenues for our 2024 and 2023 fiscal years, respectively.

Shares of our common stock trade on the OTC Markets Group OTCPink marketplace ("OTCPink") under the symbol, "PRKA."

For an overview of our business operations, see MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS herein.

#### **Corporate History**

In 2005, we entered our current business with the purchase of an animal attraction in Pine Mountain, Georgia. In 2008, the Company adopted its current name "Parks! America" and its current stock symbol "PRKA." Parks! America is domiciled in the state of Nevada and its headquarters is in Pine Mountain, Georgia. The Company's shares trade on the OTCPink.

The Company maintains a website at www.animalsafari.com. Information included on the Company's website is not incorporated by reference into this Form 10-K.

# Wild Animal Safari, Inc. – Our Georgia Park

On June 13, 2005, Wild Animal – Georgia acquired our Georgia Park. Our Georgia Park is situated in Pine Mountain, Georgia within a 200-acre portion of a 500-acre property, located approximately 75 miles southwest of Atlanta. Our Georgia Park features a three-mile drive-through animal viewing area that opened in 1991. It is home to approximately 600 animals, birds and reptiles, comprised of approximately 55 species. Most of the animals roam wild in a natural habitat. Visitors can observe, photograph and feed the animals along the paved road that runs through the drive-through section of our Georgia Park's natural habitat area. Some animals are contained in special fenced-in exhibit areas within the drive-through section of our Georgia Park, while others are in a more traditional zoo-like walk through section of the park, the Walkabout Adventure Zoo.

#### Wild Animal, Inc. – Our Missouri Park

On March 5, 2008, Wild Animal – Missouri acquired our Missouri Park. Our Missouri Park is situated in Strafford, Missouri on 255 acres of land, located approximately 15 miles east of Springfield and approximately 45 miles northeast of Branson. Our Missouri Park features a five-mile drive-through wild animal viewing area that opened in 1971. It is home to approximately 300 animals, birds and reptiles, comprised of approximately 65 species. Most of the animals roam wild in a natural habitat. Visitors can observe, photograph and feed the animals along the paved road that runs through the drive-through section of our Missouri Park's natural habitat area. Some animals are contained in special fenced-in exhibit areas within the drive-through section of our Missouri Park, while others are in a more traditional zoo-like walk through section of the park, the Walkabout Adventure Zoo.

# Aggieland-Parks, Inc. – Our Texas Park

On April 27, 2020, Aggieland Wild Animal – Texas acquired our Texas Park. Our Texas Park is situated on 250 acres of a 450-acre property, located approximately 25 miles northeast of Bryan/College Station, Texas and 120 miles northwest of downtown Houston. Our Texas Park features a two-and-a-half mile drive-through animal viewing area that opened in 2019. It is home to approximately 600 animals, birds and reptiles, comprised of approximately 80 species. Most of the animals roam wild throughout a natural habitat. Visitors can observe, photograph and feed the animals along a crushed-gravel road that runs through the drive-through section of our Texas Park's natural habitat area. Some animals are contained in special fenced-in exhibit areas within the drive-through section of our Texas Park, while others are in a more traditional zoo-like walk through section of the park, the Walkabout Adventure Zoo.

# **Animal Park Operations**

Park revenues are primarily derived from admission fees, sales of animal food, animal encounters, vehicle rentals, gift shop and specialty item sales, and food and beverage sales.

In addition to the animal environments, each of our parks contains a gift shop, a restaurant or concessions areas, and picnic areas. We sell food and beverages in our restaurants or concession areas, and a variety of items in our gift shops, including shirts, hats, plush, educational books, toys and novelty items, many of which are animal themed.

Most of the animals at each of our parks have been born on-site or domestically acquired. We rarely import animals and have not imported any animals in the past 15 years. Auctions and sales of animals across the United States occur often and we may acquire animals in these auctions if we see an opportunity to enhance the animal population at our parks. As a result of natural breeding, animal populations at our parks tend to grow over time. Periodically, we sell surplus animals, and the proceeds are recorded as revenue. The periodic acquisition and sale of animals is also part of our herd and genetic management program. From time-to-time, we may also relocate animals between our parks as part of this program. Each park is subject to routine inspection by federal and state agencies. Each park maintains a high standard of animal care and has passed all recent inspections.

#### Employees

Our Georgia Park has approximately 20 full-time employees and engages 24-40 additional part-time and seasonal employees. Our Missouri Park has approximately 12 full-time employees and engages 8-12 additional part-time and seasonal employees. Our Texas Park has approximately 11 full-time employees and engages 15-20 additional part-time and seasonal employees. We have no collective bargaining agreements with our employees and believe our relations with our employees are good.

# **ITEM 1A. RISK FACTORS**

You should read the following discussion and analysis together with our consolidated financial statements and related notes included elsewhere in this Annual Report on Form 10-K. Some of the information contained in this discussion and analysis or set forth elsewhere in this Annual Report on Form 10-K, including information with respect to our plans and strategies for our business, includes forward-looking statements that involve risks and uncertainties. You should review the "RISK FACTORS" below for a discussion of important factors that could cause actual results to differ materially from the results described in or implied by the forward-looking statements contained in this report. If any of the following risks actually occur, our business, financial condition and results of operations could be adversely affected.

#### **Risk Factors Relating to Our Business:**

# Conditions beyond our control, including natural disasters or extreme weather, could damage our properties and could adversely impact attendance at our parks and result in decreased revenues.

Natural disasters, public heath crises, epidemics, pandemics, such as the outbreak of COVID-19, terrorist activities, power outages or other events outside our control could disrupt our operations, impair critical systems, damage our properties or reduce attendance at our parks or require temporary park closures. Damage to our properties could take a long time to repair and there is no guarantee that we would have adequate insurance to cover the costs of repair or the expense of the interruption to our business. Furthermore, natural disasters such as fires, earthquakes, hurricanes or extreme weather events linked to climate change, may interrupt or impede access to our affected properties or require evacuations and may cause attendance at our affected properties to decrease for an indefinite period. For example, during 2023, our Georgia park experienced extensive damage caused by a tornado.

The occurrence of such events could have a material adverse effect on our business, financial condition and results of operations. We cannot predict the frequency, duration or severity of these activities and the effect that they may have on our business, financial condition or results of operations.

#### General economic conditions may have an adverse impact on our business, financial condition or results of operations.

Our business and operating results can be impacted by several macroeconomic factors, including but not limited to consumer confidence and spending levels, tax rates, unemployment, inflation, consumer credit availability, raw materials costs, pandemics (such as the COVID-19 pandemic) and natural disasters, fuel and energy costs (including oil prices), and credit market conditions. A general economic slowdown or recession resulting in a decrease in discretionary spending could adversely affect the frequency with which guests choose to visit our parks and the amount that our guests spend when they visit. Our ability to source supplies, materials and services at reasonable costs and in a timely manner could be impacted by adverse economic conditions in the U.S. and abroad.

#### The Theme Park Industry is highly competitive, and we may be unable to compete effectively.

The theme park industry is highly competitive, highly fragmented, rapidly evolving, and subject to technological change and intense marketing by providers with similar products. Callaway Gardens is located within five miles and a Great Wolf Resort is located within 10 miles of our Georgia Park. The Wonders of Wildlife National Museum and Aquarium is located approximately within 20 miles from our Missouri Park. Branson, Missouri is located just 45 minutes from our Missouri Park. Franklin Drive Thru Safari is located within 30 miles of our Texas Park. Santa's Wonderland is located within 35 miles from our Texas Park. Many of our current competitors are significantly larger and have substantially greater market presence as well as greater financial, technical, operational, marketing and other resources and experience than we have. In the event a competitor expends significant sales and marketing resources in one or several markets we may not be able to compete successfully in such markets. If our competitors were to provide better and more cost effective products, our business could be materially and adversely affected.

#### We face strong competition from numerous entertainment alternatives.

In addition to competing with other themed and amusement parks, our venues compete with other types of recreational venues and entertainment alternatives, including but not limited to movies, sports attractions, vacation travel and video games. There can be no assurance that we will successfully differentiate ourselves from these entertainment alternatives or that consumers will consider our entertainment offerings to be more appealing than those of our competitors.

#### The suspension or termination of any of our business licenses may have a negative impact on our business.

We maintain a variety of business licenses issued by federal, state and local government agencies that are required to be renewed periodically. We cannot guarantee that we will be successful in renewing all our licenses on a periodic basis. The suspension, termination or expiration of one or more of these licenses could have a significant adverse effect on our revenues and profits. In addition, any changes to the requirements for any of our licenses could affect our ability to maintain the licenses.

#### Our insurance coverage may not be adequate to cover all possible losses that we could suffer, and our insurance costs may increase.

Companies engaged in the theme park business may be sued for substantial damages in the event of an actual or alleged accident. An accident occurring at our parks or at competing parks may reduce attendance, increase insurance premiums, and negatively impact our operating results. Our properties contain drive-through, safari style animal parks, and there are inherent risks associated with allowing the public to interact with animals. Although we carry liability insurance to cover this risk, there can be no assurance that our coverage will be adequate to cover liabilities, or that we will be able to afford or obtain adequate coverage should a catastrophic incident occur.

We currently have \$6.0 million of liability insurance per occurrence, which is capped at \$10.0 million in aggregate. We will continue to use reasonable commercial efforts to maintain policies of liability, fire and casualty insurance sufficient to provide reasonable coverage for risks arising from accidents, fire, weather, other acts of God, and other potential casualties. There can be no assurance that we will be able to obtain adequate levels of insurance to protect against legal actions and judgments in connection with accidents or other disasters that may occur in our parks.



# Our ownership of real property subjects us to environmental regulation, which creates uncertainty regarding future environmental expenditures and liabilities.

We may be required to incur costs to comply with environmental requirements, such as those relating to discharges to air, water and land; the handling and disposal of solid and hazardous waste; and the cleanup of properties affected by hazardous substances. Under these and other environmental requirements we may be required to investigate and clean up hazardous or toxic substances or chemical releases at one of our properties. As an owner or operator, we could also be held responsible to a governmental entity or third party for property damage, personal injury and investigation and cleanup costs incurred by them in connection with any contamination. Environmental laws typically impose cleanup responsibility and liability without regard to whether the owner or operator knew of or caused the presence of the contaminants. The liability under environmental laws has been interpreted to be joint and several unless the harm is divisible and there is a reasonable basis for allocation of the responsibility. The costs of investigation, remediation or removal of those substances may be substantial, and the presence of those substances, or the failure to remediate a property properly, may impair our ability to use our property. We are not currently aware of any material environmental risks regarding our properties. However, we may be required to incur costs to remediate potential environmental hazards or to mitigate environmental risks in the future.

# Our ownership of real property subjects us to environmental regulation, which creates uncertainty regarding future environmental expenditures and liabilities.

We may be required to incur costs to comply with environmental requirements, such as those relating to discharges to air, water and land; the handling and disposal of solid and hazardous waste; and the cleanup of properties affected by hazardous substances. Under these and other environmental requirements we may be required to investigate and clean up hazardous or toxic substances or chemical releases at one of our properties. As an owner or operator, we could also be held responsible to a governmental entity or third party for property damage, personal injury and investigation and cleanup costs incurred by them in connection with any contamination. Environmental laws typically impose cleanup responsibility and liability without regard to whether the owner or operator knew of or caused the presence of the contaminants. The liability under environmental laws has been interpreted to be joint and several unless the harm is divisible and there is a reasonable basis for allocation of the responsibility. The costs of investigation, remediation or removal of those substances may be substantial, and the presence of those substances, or the failure to remediate a property properly, may impair our ability to use our property. We are not currently aware of any material environmental risks regarding our properties. However, we may be required to incur costs to remediate potential environmental hazards or to mitigate environmental risks in the future.

# Increased labor and employee benefit costs may negatively impact our results of operations. We also depend on a seasonal workforce, many of whom are paid at or near minimum wage.

Labor is a primary component in the cost of operating our business. Our ability to control labor costs is subject to numerous external factors, including market pressures with respect to prevailing wage rates, unemployment levels, and health and other insurance costs, as well as the impact of legislation or regulations governing labor relations, minimum wage, and healthcare benefits. Furthermore, our operations are dependent in part on a seasonal workforce, many of whom are paid at or near minimum wage. We seek to manage seasonal wages and the timing of the hiring process to ensure the appropriate workforce is in place for peak and low seasons; however, we may be unable to recruit and hire sufficient personnel to meet our business needs. In addition, we cannot guarantee that material increases in the cost of securing our workforce will not occur in the future. Increased state or federal minimum wage requirements, general wages or an inadequate workforce could have an adverse impact on our results of operations.

# Data privacy regulation and our ability to comply could harm our business.

We (or third parties on our behalf) collect, store and use personal information and other customer data we receive through online ticket sales, marketing, mailing lists, and guest reservations. There are multiple federal, state and local laws regarding privacy and protection of personal information and data, and these laws and regulations continue to evolve. For example, many states have passed laws requiring notification to customers when there is a security breach involving their personal data and multiple jurisdictions are considering legislation that may impose liability if a business fails to properly safeguard personal information of its customers. Maintaining compliance with applicable security and privacy regulations may increase our operating costs. We believe our cybersecurity measures are adequate. However, if we were to experience a data breach, we could be subject to fines, penalties and/or costly litigation.

#### **Risk Factors Relating to Our Common Stock:**

# Our Common Stock is subject to the "penny stock" rules of the SEC and the trading market in our Common Stock is limited, which makes transactions in our Common Stock cumbersome and may reduce the value of an investment in our Common Stock.

Our common stock is considered a "penny stock" and the sale of our stock by you will be subject to the "penny stock rules" of the SEC. The penny stock rules require broker-dealers to take steps before making any penny stock trades in customer accounts. As a result, the market for our shares could be illiquid and there could be delays in the trading of our stock, which would negatively affect your ability to sell your shares and could negatively affect the trading price of your shares.

#### We have not historically paid dividends.

As of the date of this report, no cash dividends have been paid on our common stock. Any future determination as to the payment of dividends on our common stock will be at the discretion of our Board of Directors and will depend on our earnings, operating and financial condition, capital requirements and other factors deemed relevant by our Board of Directors. The provisions of credit agreements, which we may enter from time to time, may also restrict the declaration of dividends on our common stock.

#### Our rights plan may discourage potential acquirers of the Company.

On January 19, 2024, we adopted a rights plan (the "Rights Plan"), which provides, among other things, that when specified events occur, our stockholders will be entitled to purchase additional shares of our common stock. The Rights Plan will expire on January 18, 2025, unless earlier redeemed, exchanged or extended. The preferred stock purchase rights are triggered ten days after the date of a public announcement that a person or group has acquired, or obtained the right to acquire, beneficial ownership of 10% or more of our outstanding shares of common stock. The rights would cause significant dilution to a person or group that attempts to acquire the Company on terms that are not approved by the Board. These provisions, either alone or in combination with each other, give the Board an ability to influence the outcome of a proposed acquisition of the Company and could have the effect of discouraging, delaying or preventing a change in control over us.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS

None

#### **ITEM 1C. CYBERSECURITY**

While we have never had a material cybersecurity incident that impacted our operations, we face various cyber and other security threats, including attempts to gain unauthorized access to sensitive information and networks; employee threats; virtual and cyber threats to our directors, officers, and employees; threats to the security of our facilities and infrastructure; and threats from terrorist acts or other acts of aggression. Our customers and vendors face similar threats. We utilize internal and external independent controls to monitor and mitigate the risk of these threats. All our key business processes utilize third-party software platforms. We do not retain any sensitive customer information outside of these systems.

The impact of potential cybersecurity threats is difficult to predict, but one or more of them could result in the loss of information or capabilities, harm to individuals or property, damage to our reputation, loss of business, regulatory actions, and potential liability, any of which could have a material adverse effect on our financial position, results of operations and/or cash flows. These threats could lead to losses of sensitive information or capabilities, harm to personnel, infrastructure, or products, and/or damage to our reputation as well as our vendor's ability to perform on our contracts.

Effective incident response involves every part of our organization, including business operations, finance, as well as outside service providers for key business applications. Our Board of Directors oversees all business, property and affairs of the Company, including cybersecurity risks. Our management keep the members of the Board informed of our business through discussions at Board meetings and by providing them with reports and other materials throughout the year.

# **ITEM 2. PROPERTIES**

The Company owns and operates the following wild animal safari parks:

# Wild Animal Safari, Inc. – Our Georgia Park

Our Georgia Park is situated within a 200-acre portion of a 500-acre property, which is owned by Wild Animal – Georgia, located approximately 75 miles southwest of Atlanta. Our Georgia Park features a three-mile drive-through animal viewing area that opened in 1991. It is home to approximately 600 animals, birds and reptiles, comprised of approximately 55 species. Some animals are contained in special fenced-in exhibit areas within the drive-through section of our Georgia Park, while others are in a more traditional zoo-like walk through section of the park, the Walkabout Adventure Zoo. Our Georgia Park also has a gift shop, a restaurant and picnic areas.

#### Wild Animal, Inc. – Our Missouri Park

Our Missouri Park is situated in Strafford, Missouri on 255 acres of land, located approximately 15 miles east of Springfield and approximately 45 miles northeast of Branson. Our Missouri Park features a five-mile drive-through wild animal viewing area that opened in 1971. It is home to approximately 300 animals, birds and reptiles, comprised of approximately 65 species. Some animals are contained in special fenced-in exhibit areas within the drive-through section of our Missouri Park, while others are in a more traditional zoo-like walk through section of the park, the Walkabout Adventure Zoo. Our Missouri Park also has a gift shop, a restaurant, several party rooms for rental and a play structure.

#### Aggieland-Parks, Inc. - Our Texas Park

Our Texas Park is situated on 250 acres of a 450-acre property, located approximately 25 miles northeast of Bryan/College Station, Texas and 120 miles northwest of downtown Houston. Our Texas Park features a two-and-a-half mile drive-through animal viewing area that opened in 2019. It is home to approximately 600 animals, birds and reptiles, comprised of approximately 80 species. Some animals are contained in special fenced-in exhibit areas within the drive-through section of our Texas Park, while others are in a more traditional zoo-like walk through section of the park, the Walkabout Adventure Zoo. Our Texas Park also has a gift shop, several party rooms for rental, a large, covered patio and play structures.

#### **ITEM 3. LEGAL PROCEEDINGS**

On December 16, 2022, we received notice that on August 10, 2022 a former employee of Aggieland Wild Animal – Texas, filed a Complaint in the 361st District Court of Brazos County, Texas (case no. 22-001839-CV-361), alleging the Company and Aggieland-Parks, Inc. committed several instances of employment discrimination. The Complaint sought unspecified economic, compensatory and punitive damages, as well as attorney's fees and costs. On June 3, 2024, we entered into a settlement agreement and mutual release of claims with the former employee related to this matter, within which we agreed to pay the former employee \$75,000.

On March 1, 2024, Focused Compounding Fund, LP ("Focused Compounding") filed a Complaint in the Eighth Judicial District Court of Clark County, Nevada (case no. A-24-888295-B) against the Company and each of our Board of Directors, alleging that the defendants were contemplating efforts to entrench themselves as members of the Board of Directors. Simultaneously with filing its Complaint, Focused Compounding sought a Preliminary Injunction that would require the Company and our Directors to take various actions. On June 20, 2024, Focused Compounding, the Company and the named defendants agreed to a stipulation dismissing with prejudice any and all claims by and between the parties outlined in the initial Complaint in light of the results of the Company's annual meeting of stockholders held on June 6, 2024. See "NOTE 3. CONTESTED PROXY AND RELATED MATTERS" of the Notes to the Consolidated Financial Statements included in this Annual Report on Form 10-K for additional information.

#### **Other Matters**

Except as noted above, we are not a party to any pending legal proceeding, nor are any of our properties the subject of a pending legal proceeding, that is not in the ordinary course of business or otherwise material to the financial condition of its business. None of our directors, officers or affiliates is involved in a proceeding adverse to our business or has a material interest adverse to our business.

# **ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable

# PART II

# ITEM 5. MARKET FOR COMMON EQUITY, RELATED STOCKHOLDERS MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Our common stock trades on the OTCPink under the symbol "PRKA". The table below sets forth, for the periods indicated, the high and low closing prices per share of our common stock as reported on the OTCPink. These quotations reflect prices between dealers, do not include retail mark-ups, markdowns, and commissions and may not necessarily represent actual transactions. The prices are adjusted to reflect all stock splits. As of December 9, 2024, there were 75,726,851 shares outstanding held by approximately 3,150 stockholders of record. The number of stockholders of record does not reflect shares held beneficially or those shares held in "street" name.

		Hig	h	Low
2024	First Quarter	\$	0.360	\$ 0.275
	Second Quarter	\$	0.599	\$ 0.360
	Third Quarter	\$	0.445	\$ 0.375
	Fourth Quarter	\$	0.430	\$ 0.381
2023	First Quarter	\$	0.430	\$ 0.330
	Second Quarter	\$	0.470	\$ 0.325
	Third Quarter	\$	0.400	\$ 0.320
	Fourth Quarter	\$	0.428	\$ 0.260

We have not historically paid dividends on our common stock. Any future determination as to the payment of dividends on our common stock will be at the discretion of our Board of Directors and will depend on our earnings, operating and financial condition, capital requirements and other factors deemed relevant by our Board of Directors. The provisions of our credit agreements, which we may enter into from time to time, may also restrict the declaration of dividends on our common stock.

# **ITEM 6. [RESERVED]**

# ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's discussion and analysis of results of operations and financial condition ("MD&A") is a supplement to the accompanying consolidated financial statements and provides additional information on our businesses, current developments, financial condition, cash flows and results of operations. The following discussion should be read in conjunction with our consolidated financial statements for the fiscal year ended September 29, 2024 provided in this Annual Report on Form 10-K. Certain statements contained herein may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially, as discussed more fully herein.

The forward-looking information set forth in this Annual Report on Form 10-K is based on management's current views and assumptions regarding future events, and speak only as of the date of this report. We assume no obligation to update any of these forward-looking statements to reflect actual results, changes in assumptions or changes in other factors affecting these forward-looking statements, except as required by applicable law, including the securities laws of the United States and the rules and regulations of the SEC. More information about potential factors that could affect our business and financial results is included in the section entitled "RISK FACTORS" in this Annual Report on Form 10-K.

#### Overview

Through our wholly owned subsidiaries, we own and operate three regional safari parks and are in the business of acquiring, developing and operating local and regional entertainment assets in the United States. Our wholly owned subsidiaries are Wild Animal Safari, Inc., a Georgia corporation ("Wild Animal – Georgia"), Wild Animal, Inc., a Missouri corporation ("Wild Animal – Missouri"), and Aggieland-Parks, Inc., a Texas corporation ("Aggieland Wild Animal – Texas"). Wild Animal – Georgia owns and operates the Wild Animal Safari park in Pine Mountain, Georgia (the "Georgia Park"). Wild Animal – Missouri owns and operates the Wild Animal Safari park located in Strafford, Missouri (the "Missouri Park"). Aggieland Wild Animal – Texas owns and operates the Aggieland Wild Animal Safari park near Bryan/College Station, Texas (the "Texas Park").

Our parks are open year round, but experience increased seasonal attendance, typically beginning in the latter half of March through early September. Combined third and fourth quarter park revenues were 61.4% and 60.4% of annual park revenues for our 2024 and 2023 fiscal years, respectively.

The table below outlines our annual net sales, reported and adjusted income before income taxes, earnings before interest, taxes, depreciation and amortization, and non-recurring items ("Adjusted EBITDA"), and net cash provided by operating activities for the last five fiscal years. We believe attendance at our parks benefited starting in May 2020 through August 2022 from the COVID-19 pandemic which drove an increase in demand for outdoor entertainment. Our park revenue remains above pre-pandemic levels, however, is down from the high in our 2021 fiscal year. In our 2023 fiscal year park revenue was negatively impacted by approximately \$1.0 million at our Georgia Park from the March severe weather and tornado event, subsequent closure and multi-phased reopening.

	Fiscal Year									
		2024		2023		2022		2021		2020
Total revenues	\$	9,912,260	\$	9,440,248	\$	10,741,417	\$	11,862,491	\$	9,507,264
% change		5.0%		-12.1%		-9.5%		24.8%		53.7%
Reported income (loss) before income taxes		(1,479,797)		(572,421)		1,030,291		3,680,546		3,693,869
% change		na		na		-72.0%		-0.4%		147.0%
% of total revenues		-14.9%		-6.1%		9.6%		31.0%		38.9%
Adjusted income (loss) before income taxes (*)		582,258		(203,466)		1,130,291		3,490,558		3,669,496
% change		na		na		-67.6%		-4.9%		132.9%
% of total revenues		5.9%		-2.2%		10.5%		29.4%		38.6%
Adjusted EBITDA		1,746,203		1,220,535		2,168,161		4,620,623		4,457,682
% change		43.1%		-43.7%		-53.1%		3.7%		108.4%
% of total revenues		17.6%		12.9%		20.2%		39.0%		46.9%
Net cash provided by operating activities		801,456		927,478		1,540,719		3,308,718		3,680,401
% change		-13.6%		-39.8%		-53.4%		-10.1%		98.1%
% of total revenues		8.1%		9.8%		14.3%		27.9%		38.7%

\* Excludes net contested proxy and related expenses of \$2.04 million, a legal settlement charge of \$75,000 and tornado related insurance proceeds of \$53,755 in 2024; net tornado expenses and asset write-offs of \$368,955 in 2023; a \$100,000 legal settlement charge in 2022; a \$189,988 gain on extinguishment of debt in 2021; and \$24,373 of tornado related insurance proceeds in 2020.

Adjusted EBITDA is not a measurement of operating performance computed in accordance with generally accepted accounting principles ("GAAP") and should not be considered as a substitute for operating income, net income or cash flows from operating activities computed in accordance with GAAP. We believe that Adjusted EBITDA is a meaningful measure as it is widely used by analysts, investors and comparable companies in the entertainment and attractions industry to evaluate our operating performance on a consistent basis, as well as more easily compare our results with those of other companies in our industry. We also believe Adjusted EBITDA is a meaningful measure of park-level operating profitability. Adjusted EBITDA is a supplemental measure of our operating results and is not intended to be a substitute for operating income, net income or cash flows from operating activities as defined under GAAP.

The following table provides a reconciliation of our income before income taxes to our Adjusted EBITDA for our last five fiscal years:

		Fiscal Year								
	2024			2023		2022		2021		2020
Income before income taxes	\$	(1,479,797)	\$	(572,421)	\$	1,030,291	\$	3,680,546	\$	3,693,869
Depreciation and amortization		871,967		884,459		782,987		704,016		576,139
(Gain) loss on disposal of operating assets, net		62,734		317,146		(6,738)		90,105		29,121
Contested proxy and related matters, net		2,040,810		-		-		-		-
Tornado damage and expenses, net		(53,755)		368,955		-		-		(24,373)
Legal settlement		75,000		-		100,000		-		-
Interest expense		229,244		222,396		261,621		335,944		182,926
Gain on extinguishment of debt		-		-		-		(189,988)		-
Adjusted EBITDA	\$	1,746,203	\$	1,220,535	\$	2,168,161	\$	4,620,623	\$	4,457,682
			11							

# **Contested Proxy and Related Matters**

On December 22, 2023, Focused Compounding Fund, LP (together with the participants in its solicitation, "Focused Compounding") submitted documents to the Company providing notice as to a demand that the Company hold a special meeting of stockholders (the "Special Meeting"). The Special Meeting was held for the purpose of asking stockholders to consider and vote upon five proposals, including a proposal for the removal of all directors currently serving on the Board of Directors and a proposal for the election of a new Board of Directors comprised entirely of Focused Compounding's slate of three candidates. The Special Meeting was held on February 26, 2024 and Focused Compounding's proposal to reconstitute the Board of Directors received the votes of a majority of shareholders who voted, but not a sufficient majority for approval under Nevada law, so it did not pass.

On March 1, 2024, Focused Compounding filed a Complaint in the Eighth Judicial District Court of Clark County against the Company and each of the members of our Board of Directors, alleging that the defendants were contemplating efforts to entrench themselves as members of the Board of Directors. On June 20, 2024, Focused Compounding, the Company and the named defendants agreed to a stipulation dismissing with prejudice any and all claims by and between the parties outlined in the initial Complaint in light of the results of the Company's annual meeting of stockholders held on June 6, 2024.

On June 6, 2024 we held our annual meeting of stockholders (the "2024 Annual Meeting"). The purpose of the 2024 Annual Meeting was for the Company's stockholders to elect seven nominees to serve on the Company's Board of Directors (the "Board"), as well as consider additional proposals. The Company and Focused Compounding each submitted proxies soliciting the Company's stockholders to vote for their respective proposed director nominees. The nominees for director included six nominees proposed by the Company and four nominees proposed by Focused Compounding. At the 2024 Annual Meeting, the Company's stockholders elected four nominees proposed by Focused Compounding and three nominees proposed by the Company.

On June 14, 2024, the Company announced that Lisa Brady stepped down as its President and Chief Executive Officer, and the Company's Board had appointed Geoffrey Gannon as the Company's President. Mr. Gannon is also the Portfolio Manager at Focused Compounding.

We engaged legal counsel specializing in activist stockholder matters, as well as several other consultants, during this proxy contest and for the year ended September 29, 2024, we incurred \$2.04 million of associated expenses, net. As of September 29, 2024, we had approximately \$982,200 of unpaid expenses associated with the contested proxy and related matters. We are working with our directors and officers insurance carrier regarding potential insurance coverage related to the expenses associated with the contested proxy and related matters. See "NOTE 3. CONTESTED PROXY AND RELATED MATTERS" of the Notes to the Consolidated Financial Statements included in this Annual Report on Form 10-K for additional information.

# Georgia Park Severe Weather and Tornado

For the year ended October 1, 2023, we incurred \$780,941 of Georgia Park severe weather and tornado related expenses, primarily due to tree and other debris removal, repairing and replacing underground water pipes throughout the property, as well as general clean-up efforts. In addition, we had tornado and severe weather-related asset write-offs of \$275,297, primarily associated with damage to various animal exhibits, several buildings, fencing and other infrastructure. These expenses and asset write-offs were partially offset by insurance proceeds totaling \$687,283, net of deductibles and co-insurance. We also estimate our Georgia park revenues for our 2023 fiscal year were negatively impacted by approximately \$1.0 million as a result of the severe weather and tornado event, subsequent closure and multi-phased reopening. For the year ended September 29, 2024, we received the final expected insurance proceeds of \$53,755 related to the Georgia Park 2023 tornado event. See "NOTE 4. TORNADO EXPENSES AND ASSET WRITE-OFFS" of the Notes to the Consolidated Financial Statements included in this Annual Report on Form 10-K for additional information.



#### Consolidated and Segment Results of Operations for the Year Ended September 29, 2024 as Compared to the Year Ended October 1, 2023

We manage our operations on an individual location basis. Discrete financial information is maintained for each park and provided to our corporate management for review and as a basis for decision-making. The primary performance measures used to allocate resources are park earnings before interest, tax, depreciation and amortization, and free cash flow. We use park earnings before interest, tax, depreciation and amortization, and free cash flow. We use park earnings before interest, tax, depreciation and amortization, and free cash flow as a measure of profitability to gauge segment performance because we believe this measure is the most indicative of performance trends and the overall earnings potential of each segment.

The following table shows our consolidated and segment operating results for the years ended September 29, 2024 and October 1, 2023:

	Georgia	Georgia Park		ri Park	Texas	Park	Consolidated		
	Fiscal 2024	Fiscal 2023	Fiscal 2024	Fiscal 2023	Fiscal 2024	Fiscal 2023	Fiscal 2024	Fiscal 2023	
Total revenues	\$ 5,960,259	\$ 5,873,526	\$ 2,036,280	\$ 1,692,765	\$ 1,915,721	\$ 1,873,957	\$ 9,912,260	\$ 9,440,248	
Segment income	2,294,879	2,054,001	457,219	257,379	72,921	27,577	2,825,019	2,338,957	
Segment income margin %	38.5%	35.0%	22.5%	15.2%	3.8%	1.5%	28.5%	24.8%	
Corporate expenses							(1,211,764)	(1,198,652)	
Depreciation and amortization							871,967	884,459	
Loss on asset disposals, net							62,734	317,146	
Contested proxy and related matters, net							2,040,810	-	
Tornado expenses and write-offs, net							(53,755)	368,955	
Legal settlement							75,000	-	
Other income, net							132,948	80,230	
Interest expense							(229,244)	(222,396)	
Loss before income taxes							\$ (1,479,797)	\$ (572,421)	

#### **Total Revenues**

			 Fiscal 2023					
	Fi	scal 2024	 Actual	Pro Forma				
Georgia Park	\$	5,878,833	\$ 5,826,446	\$	6,771,382			
Missouri Park		2,008,244	1,692,765		1,653,660			
Texas Park		1,792,249	1,755,354		1,725,027			
Total park revenues	\$	9,679,326	\$ 9,274,565	\$	10,150,069			

Our total revenues for the year ended September 29, 2024 were \$9.91 million, an increase of \$472,012, compared to the year ended October 1, 2023. Our park revenues increased by \$404,761 or 4.4% and animal sales increased by \$67,251. In mid-January 2024 we completed the strategic switch to a new online ticketing platform. While this change had a net neutral impact on our profitability, we no longer directly up-charge customer transaction fees. On a pro forma basis, adjusting for the impact of our Georgia Park closure and phased reopening that extended over roughly an eight week period during the year ended October 1, 2023, as well as the change in accounting for customer transaction processing fees, our park revenues for the year ended September 29, 2024 decreased by approximately \$470,800 or 4.6%.

Georgia park revenues were \$5.88 million, an increase of \$52,387 or 0.9%. On a pro forma basis, adjusting for the tornado damage closure and phased reopening, as well as the change in accounting for transaction processing fees, Georgia park revenue decreased by approximately \$892,500 or 13.2%. Missouri park revenues were \$2.01 million, an increase of \$315,479 or 18.6%. On a pro forma basis, adjusting for the change in accounting for transaction processing fees, Missouri park revenues increased by approximately \$354,600 or 21.4%. Texas park revenues were \$1.79 million, an increase of \$36,895 or 2.1%. On a pro forma basis, adjusting for the change in accounting for transaction processing fees, Texas park revenues increased by approximately \$67,200 or 3.9%.

#### Segment Income

Our segment income was \$2.83 million for the year ended September 29, 2024, an increase of \$486,062, compared to a segment income of \$2.39 million for the year ended October 1, 2023. Our Georgia Park generated segment income of \$2.29 million, an increase of \$240,878, primarily attributable to higher park revenues and animal sales, as well as lower advertising and general operating expenses, partially offset by lower food service and gift shop margins, as well as higher insurance expense. Our Missouri Park generated segment income of \$457,219, an increase of \$199,840, primarily attributable to higher park revenues and animal sales, as well as lower general operating costs, partially offset by higher staffing related costs, animal feed costs, and insurance costs. Our Texas Park generated segment income of \$45,344, primarily attributable to higher park revenues, as well as lower advertising and general operating costs, expenses associated with animal sales and insurance costs.



# **Corporate Expenses**

Corporate spending increased by \$13,112 to \$1.21 million for the year ended September 29, 2024, primarily due to higher severance costs and annual stockholders meeting costs, as well as higher general expenses, partially offset by lower other compensation related expense and lower travel costs.

#### **Depreciation and Amortization Expense**

Depreciation and amortization expense for the year ended September 29, 2024 decreased by \$12,492, to \$871,967, primarily attributable to lower depreciation expense for our Missouri Park higher, partially offset by higher depreciation expense for our Georgia Park.

#### Loss on Asset Disposals, Net

Our net loss on asset disposals for the year ended September 29, 2024 totaled \$62,734, a decrease of \$254,412. Our 2024 fiscal year net loss on asset disposals is primarily attributable to animal deaths prior to the end of their estimated life expectancy as well as the disposal of certain assets no longer useful to the business or deemed too costly to maintain or repair. Our 2023 fiscal year net loss on asset disposals was primarily attributable to terminated capital projects and contracts, as well as animal losses.

#### Contested Proxy and Related Matters, Net

During the year ended September 29, 2024, we recorded \$2.04 million of net expenses associated with a contested proxy and related matters. This includes costs associated with preparation for and conducting a Special Meeting of Stockholders held on February 26, 2024, legal costs associated with a lawsuit filed in the State of Nevada by Focused Compounding on March 1, 2024, as well as costs leading up to and associated with the annual stockholder meeting on June 6, 2024. These costs were partially offset by directors and officers insurance proceeds of \$50,000 received in October 2024. See "NOTE 3. CONTESTED PROXY AND RELATED MATTERS" of the Notes to the Consolidated Financial Statements included in this Annual Report on Form 10-K for additional information.

#### Tornado Expenses and Write-offs, Net

As a result of the tornado and severe weather damage at our Georgia Park during March 26-27, 2023, for the year ended October 1, 2023, we recorded \$780,941 of tornado related expenses, primarily due to tree and other debris removal, repairing and replacing underground water pipes throughout the property, as well as general clean-up and reopening efforts. In addition, we recorded tornado and severe weather-related asset write-offs of \$275,297, primarily associated with damage to various animal exhibits, several buildings, fencing and other infrastructure. These expenses and write-offs were partially offset by \$687,283 of insurance proceeds from our commercial property coverage. During year ended September 29, 2024, we received the final expected insurance proceeds of \$53,755 related to the Georgia Park 2023 tornado event.

#### Legal Settlement

During the year ended September 29, 2024, we entered into a settlement agreement and paid \$75,000 to settle a lawsuit initiated by a former employee alleging several instances of employment discrimination. See "NOTE 10. COMMITMENTS AND CONTINGENCIES" of the Notes to the Consolidated Financial Statements included in this Annual Report on Form 10-K for additional information.

#### Other Income, Net

Other income, net, was \$132,948 for the year ended September 29, 2024, an increase of \$52,718, attributable to lower non-operating expenses and higher interest income, partially offset by lower mineral rights royalty income from our Texas Park property.

#### Interest Expense

Interest expense for the year ended September 29, 2024 was \$229,244, an increase of \$6,848, due to the write-off of deferred financing costs associated with our Texas Park term loan that was refinanced on September 30, 2024, partially offset by a reduction in term loan interest expense. See "NOTE 5. LONG-TERM DEBT" of the Notes to the Consolidated Financial Statements included in this Annual Report on Form 10-K for additional information.



#### Income Taxes

For the year ended September 29, 2024, we generated a pre-tax loss of \$1.48 million and recorded a tax benefit provision of \$385,316, resulting in an effective tax rate of approximately 26.0%. For the year ended October 1, 2023, a pre-tax loss of \$572,421 and recorded a tax benefit provision of \$88,683, resulting in an effective tax rate of approximately 15.5%, which was unfavorably impacted by state income taxes due to operating losses for our Missouri and Texas Parks. For additional information, see "NOTE 9. INCOME TAXES" of the Notes to the Consolidated Financial Statements included in this Annual Report on Form 10-K.

#### Net Income and Income Per Share

Our reported net loss for the year ended September 29, 2024 was \$1.09 million or \$0.01 per basic share and per fully diluted share, an increase of \$610,743 compared with a reported net loss of \$483,738 or \$0.01 per basic share and per fully diluted share, for the year ended October 1, 2023.

	For the year ended							
	Septe	September 29, 2024						
Net loss	\$	(1,094,481) \$	(483,738)					
Contested proxy and related matters, net		2,040,810	-					
Tornado expenses and write-offs, net		(53,755)	368,955					
Legal settlement		75,000	-					
Tax impact		(556,750)	(99,620)					
Adjusted net income (loss)	\$	410,824 \$	(214,403)					

As shown in the table above, several one-time items impacted our year-over-year reported net income comparison. Excluding the after-tax impact of these items our adjusted net income for our 2024 fiscal year increased by a net \$625,227. This increase in adjusted net income is attributable to a \$240,878 increase in Georgia Park segment, a \$199,840 increase in Missouri park segment income, a \$45,344 increase in Texas park segment income, a \$254,412 decrease in losses on asset disposals, a \$52,718 increase in other income, and a \$12,492 decrease in depreciation and amortization expense, partially offset by a \$13,112 increase in Corporate expenses, a \$6,848 increase in interest expense and a higher adjusted income tax expense of \$160,497.

#### Financial Condition, Liquidity and Capital Resources

#### Financial Condition and Liquidity

Our primary sources of liquidity are cash generated by operations and borrowings under our loan agreements. Historically, our slow season starts after Labor Day in September and runs until Spring Break, which typically begins toward the end of March. The first and second quarters of our fiscal year have historically generated negative cash flow, requiring us to use cash generated from prior fiscal years, as well as borrowing on a seasonal basis, to fund operations and prepare our parks for the busy season during the third and fourth quarters of our fiscal year.

Our working capital was \$1.60 million as of September 29, 2024, compared to \$3.69 million as of October 1, 2023. The year-over-year decrease in working capital primarily reflects cash used in the contested proxy and related matters, for capital expenditures, and scheduled term loan payments, partially offset by cash generated by operating activities during our 2024 fiscal year, excluding the contested proxy matter.

Total loan debt, including current maturities, as of September 29, 2024 was \$3.50 million compared to \$4.23 million as of October 1, 2023. The year-overyear decrease in total loan debt is primarily the result of scheduled term loan payments during our 2024 fiscal year.

As of September 29, 2024, we had equity of \$13.95 million and total loan debt of \$3.50 million, resulting in a debt to equity ratio of 0.25 to 1.0, compared to 0.28 to 1.0 as of October 1, 2023.

# **Operating** Activities

Net cash provided by operating activities was \$801,456 for our 2024 fiscal year, compared to \$927,478 for our 2023 fiscal year, resulting in a decrease of \$126,022, primarily due to lower non-cash operating expenses and higher net loss, offset by lower net working capital cash usage.

# **Investing** Activities

Net cash used in investing activities was \$1.63 million for our 2024 fiscal year, compared to \$1.56 million for our 2023 fiscal year, resulting in an increase of \$70,053. Our 2024 fiscal year investing activities included \$906,955 of capital expenditures, compared to \$1.56 million spent on capital expenditures during our 2023 fiscal year, a decrease of \$650,889. We also made \$800,000 of net investments in certificates of deposit during our 2024 fiscal year.

During our 2024 fiscal year, capital expenditures at our Georgia Park included various infrastructure improvements to roadways, fencing and sidewalks, several animal acquisitions, a walk-in freezer, and improvements to several animal habitats. We also started a restroom facility replacement and new carnivore night house, with each project expected to be completed early in calendar 2025. During our 2023 fiscal year, capital expenditures at our Georgia Park included various enclosure updates including the addition of a state-of-the-art ring-tailed lemur exhibit, an aviary and walk-in budgie parrot feeding experience, the general rebuild of many areas impacted by the severe weather and tornado event, as well as guest rental vehicle fleet and capital equipment additions.

For our Missouri Park, 2024 fiscal year capital expenditures included a new nature path, including a walking bridge and fish feeding experience, a hay storage barn, as well as various vehicles and equipment to improve operations. During our 2023 fiscal year, capital expenditures at our Missouri Park included the completion of a new otter exhibit which opened in May 2023, renovations of various animal shelters and exhibits, and capital equipment additions.

For our Texas Park, 2024 fiscal year capital expenditures included an upgrade to the electrical infrastructure, completion of a keeper building to improvement the efficiency of operations, and a hay storage barn to allow for more cost effective hay purchasing. During our 2023 fiscal year, capital expenditures at our Texas Park included several animal acquisitions, an additional drive-through zone for zebras and camels, and several capital maintenance projects.

#### **Financing** Activities

Net cash used in financing activities totaled \$777,986 for the year ended September 29, 2024, compared to \$738,617 million for the year ended October 1, 2023, resulting in an increase of \$39,369, primarily due to scheduled principal payments on our term loans.

# **Borrowing Agreements**

On June 18, 2021, through our wholly owned subsidiary Wild Animal – Georgia, we completed a refinancing transaction (the "2021 Refinancing") with Synovus Bank. The 2021 Refinancing included a term loan in the original principal amount of \$1.95 million. The 2021 Term Loan bears interest at a rate of 3.75% per annum and is payable in monthly installments of approximately \$26,480, based on a seven-year amortization period. The 2021 Term Loan has a maturity date of June 18, 2028. The 2021 Term Loan is secured by a security deed on the assets of Wild Animal – Georgia. We paid a total of approximately \$1,514 in fees and expenses in connection with the 2021 Refinancing. The outstanding balance of the 2021 Term Loan was \$1.11 million as of September 29, 2024.

On April 27, 2020, through our wholly owned subsidiary Aggieland-Parks Inc., we acquired Aggieland Wild Animal – Texas. In part, this acquisition was financed with the "2020 Term Loan" from First Financial Bank ("First Financial"). The 2020 Term Loan in the original principal amount of \$5.0 million from First Financial is secured by substantially all the Aggieland Wild Animal – Texas assets, as well as guarantees from the Company and its subsidiaries. The 2020 Term Loan bore an interest rate of 5.0% per annum, had a maturity date of April 27, 2031, and required interest only monthly payments through April 2021. The 2020 Term Loan required monthly payments of approximately \$53,213 beginning in May 2021. We paid a total of approximately \$62,375 in fees and expenses in connection with the 2020 Term Loan. On June 30, 2021, the Company used the incremental proceeds of the 2021 Term Loan, combined with additional funds, to paydown \$1.0 million against the 2020 Term Loan, which had an outstanding balance of \$2.39 million as of September 29, 2024. On September 30, 2024, the 2020 Term Loan with First Financial was fully paid off with the proceeds of the term loan described "Subsequent Events".



# **Subsequent Events**

On September 30, 2024, Aggieland-Parks, Inc. completed a refinancing transaction (the "2025 Refinancing") with Cendera Bank N.A. ("Cendera"). The 2025 Refinancing included a term loan in the original principal amount of \$2.5 million (the "2025 Term Loan). The 2025 Term Loan bears interest at a daily adjusted rate equal to the Prime Rate minus 0.5%. The Prime Rate was 8.0% as of September 30, 2024; as such the 2025 Term Loan bears an initial interest rate of 7.5%. The 2025 Term Loan has a term of 10 years, with a 15-year amortization, and a balloon payment of the outstanding principal balance due September 30, 2034. The initial monthly loan payment is \$23,200. Aggieland-Parks, Inc. paid approximately \$56,500 of fees and expenses in connection with the 2025 Term Loan. The 2025 Term Loan is secured by substantially all the assets of Aggieland-Parks, Inc., as well as a cash collateral reserve of \$2.5 million established by Focused Compounding Fund, LP, with Cendera. Geoffrey Gannon and Andrew Kuhn control Focused Compounding Fund, LP, and each serve on the Board of the Company, and Mr. Gannon is the Company's President. Focused Compounding did not receive a fee or any other benefit in connection with establishing the above-described cash collateral reserve.

#### **Off Balance Sheet Arrangements**

We do not have any off balance sheet arrangements that are reasonably likely to have a current or future effect on our financial condition, revenues, results of operations, liquidity or capital expenditures.

#### **Critical Accounting Policies and Estimates**

Our discussion and analysis of financial condition and results of operations is based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. Our significant accounting policies are set forth in "NOTE 2. SIGNIFICANT ACCOUNTNG POLICIES" of the Notes to the Consolidated Financial Statements included in this Annual Report on Form 10-K, which should be reviewed as they are integral to understanding our results of operations and financial position. Our critical accounting policies are periodically reviewed with the Audit Committee of the Board of Directors of the Company.

The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of any contingent assets and liabilities. On an on-going basis, we evaluate our estimates, including those related to long-lived assets, revenue recognition, income taxes, and contingencies and litigation. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Although actual results historically have not deviated significantly from those determined using our estimates, our results of operations or financial condition could differ, perhaps materially, from these estimates under different assumptions or conditions.

#### Long-lived Assets, including Property and Equipment

Property and equipment are stated at cost. Improvements and replacements are capitalized when they extend the useful life, increase capacity or improve the efficiency of the assets. Repairs and maintenance are charged to expense as incurred. Depreciation of property and equipment is provided on the straight-line method and is based on the estimated useful economic lives of the respective assets. We make subjective assessments as to these useful lives for purposes of determining the amount of depreciation to record annually with respect to our investments in property and equipment. These assessments have a direct impact on our net income or loss, as a change in the estimated useful economic lives of our investments in property and equipment would increase or decrease depreciation expense, thereby decreasing or increasing net income or loss. We review long-lived assets whenever circumstances change such that the recorded value of an asset may not be recoverable and therefore impaired.

# **Revenue Recognition**

We recognize revenues when a performance obligation has been satisfied by transferring control of promised services or products to our customers in an amount that reflects the amount we have received or expect to receive in exchange for those services or products. Park admission revenues for annual passes and memberships are deferred and recognized as revenue on a pro-rata basis over the term of the pass or membership. Park admission fee revenues from advance online ticket purchases are deferred until the customers' visit to the parks. Advance online tickets can generally be used anytime during the one year period from the date of purchase. Revenues from retail and concession sales are generally recognized upon the concurrent receipt of payment and delivery of goods to the customer. Sales taxes billed and collected are not included in revenue.



# Accounting for Income Taxes

We account for income taxes under the asset and liability method, under which deferred tax assets and liabilities are recognized for the anticipated future tax consequences attributable to differences between financial statement amounts and their respective tax bases using enacted tax rates in effect for the year in which the differences are expected to reverse. We review our deferred tax assets to determine whether their value can be realized based upon available evidence. A valuation allowance is established when we believe that it is more likely than not that some portion of our deferred tax assets will not be realized.

Significant judgment is required in determining our provision or benefit for income taxes, our deferred tax assets and liabilities, and any valuation allowance recorded against our net deferred tax assets. We record deferred tax assets, primarily resulting from net operating loss carry-forwards to the extent we believe these assets will more likely than not be realized. In making such a determination, we consider all available evidence, including scheduled reversals of deferred tax liabilities, projected future taxable income, tax planning strategies and recent results of operations. In the event we determine it is more likely than not we will not realize our deferred tax assets we establish a valuation allowance.

# **Contingencies**

We have various contingencies, as described in "NOTE 10. COMMITMENTS AND CONTINGENCIES" of the Notes to the Consolidated Financial Statements included in this Annual Report on Form 10-K. We are not aware of any other legal matters involving the Company, however, there can be no assurance that all proceedings that may currently be brought against us are known by us at this time.

# ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not applicable

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Our financial statements and related notes are set forth on pages F-1 through F-19.

#### ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None

#### **ITEM 9A. CONTROLS AND PROCEDURES**

#### (a) Disclosure Controls and Procedures

With the participation of the principal executive officer and principal financial officer of Parks! America, Inc. (the "Registrant"), the Registrant's management has evaluated the effectiveness of the Registrant's disclosure controls and procedures, as required by Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as of the end of the fiscal year covered by this Annual Report on Form 10-K. Based upon that evaluation, the Registrant's principal executive officer and principal financial officer have concluded that the Registrant's disclosure controls and procedures were effective as of the end of the fiscal year covered by this Annual Report on Form 10-K.

# (b) Management's Annual Report on Internal Control over Financial Reporting

#### **Overview**

Management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is defined in Rule 13a-15(f) or 15d-15(f) promulgated under the Exchange Act as a process designed by, or under the supervision of, the Company's principal executive and principal financial officers and effected by the Company's board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States and includes those policies and procedures that:

- 1. Pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Company;
- 2. Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and
- 3. Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation. Because of the inherent limitations of internal control, there is a risk that material misstatements may not be prevented or detected on a timely basis by internal control over financial reporting. However, these inherent limitations are known features of the financial reporting process. Therefore, it is possible to design into the process safeguards to reduce this risk.

Management based its assessment of the Company's internal control over financial reporting on criteria established in *Internal Control – Integrated Framework (1992)* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on its assessment, management has concluded that the Company's disclosure controls and procedures and internal control over financial reporting are effective as of September 29, 2024.

#### (c) Changes in Internal Control over Financial Reporting

There has been no change in our internal control over financial reporting, as defined in Rules 13a-15(f) of the Exchange Act, during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting as of September 29, 2024.

#### **ITEM 9B. OTHER INFORMATION**

None

# ITEM 9C. DISCLOSURE REGARDING FOREIGN JURISDICTIONS THAT PREVENT INSPECTIONS

Not applicable

#### PART III

# ITEM 10. DIRECTORS, EXECUTIVE OFFICERS, AND CORPORATE GOVERNANCE

Our executive officers and directors are as follows:

Name	Age	Title
Geoffrey Gannon	39	President and Director
Todd R. White	62	Chief Financial Officer
Ralph Molina	27	Head of Investor Relations and Corporate Strategy, Secretary and
		Director
Andrew Kuhn	28	Director
Jacob McDonough	32	Director
Jon M. Steele	74	Director

On December 22, 2023, Focused Compounding Fund, LP (together with the participants in its solicitation, "Focused Compounding") submitted documents to the Company providing notice as to a demand that the Company hold a special meeting of stockholders (the "Special Meeting"). The Special Meeting was held for the purpose of asking stockholders to consider and vote upon five proposals, including a proposal for the removal of all directors currently serving on the Board of Directors and a proposal for the election of a new Board of Directors comprised entirely of Focused Compounding's slate of three candidates. The Special Meeting was held on February 26, 2024 and Focused Compounding's proposal to reconstitute the Board of Directors received the votes of a majority of shareholders who voted, but not a sufficient majority for approval under Nevada law, so it did not pass.

On June 6, 2024 we held our annual meeting of stockholders (the "2024 Annual Meeting"). The purpose of the 2024 Annual Meeting was for the Company's stockholders to elect seven nominees to serve on the Company's Board of Directors (the "Board"), as well as consider additional proposals. The Company and Focused Compounding each submitted proxies soliciting the Company's stockholders to vote for their respective proposed director nominees. The nominees for director included six nominees proposed by the Company and four nominees proposed by Focused Compounding. At the 2024 Annual Meeting, the Company's stockholders elected four nominees proposed by Focused Compounding and three nominees proposed by the Company.

On June 14, 2024, we announced that Lisa Brady stepped down as its President and Chief Executive Officer, and the Company's Board had appointed Geoffrey Gannon as the Company's President. Mr. Gannon is also the Portfolio Manager at Focused Compounding.

# **Geoffrey Gannon**

Geoffrey Gannon has served as a director of the Company since June 6, 2024, and as its President since June 14, 2024. Mr. Gannon is the Portfolio Manager at Focused Compounding Fund, LP, and has served in that position since 2020. Prior to launching the Focused Compounding Fund, LP in 2020, Mr. Gannon served as the Portfolio Manager of Focused Compounding Capital Management, LLC, a separately managed accounts firm that was launched in 2018 and is still active today, and is the general partner of Focused Compounding Fund, LP. Mr. Gannon has served as the Portfolio Manager of Focused Compounding Capital Management, LLC since 2018 and continues to serve in such capacity today. Mr. Gannon is also a managing member of Focused Compounding Capital Management, LLC. Focused Compounding Fund, LP and Focused Compounding Capital Management, LLC are together a hedge fund investment firm. Mr. Gannon has no relation to John Gannon, who until February 29, 2024, sat on the Board of the Company. Since 2005, Mr. Gannon has been writing and sharing information on numerous topics surrounding value investing. Since 2018, Mr. Gannon has regularly produced a podcast jointly with Mr. Kuhn on which they efficiently and effectively explain investment strategy to their followers who look to them for in depth but understandable advice.

# Todd R. White

Todd R. White was appointed the Chief Financial Officer of Parks! America in May 2013 and served as a Director of the Company from January 2014 until September 6, 2024. Prior to joining the Company, from 1992 through 2011, Mr. White was an executive with The Scotts Miracle-Gro Company in a variety of roles, and served most recently as its Vice President, Global Controller from 2005 through 2011. Mr. White was with Price Waterhouse in Cincinnati, Ohio from 1986 to 1992. He received a B.A. in business administration from The Ohio State University and an MBA from the University of Wisconsin-Madison.

# **Ralph Molina**

Ralph Molina has served as a director of the Company since June 6, 2024, as its Secretary since June 14, 2024, and as its Head of Investor Relations and Corporate Strategy since June 21, 2024. Prior to joining the Company, Mr. Molina served as a Senior Investor Relations Analyst at The Cheesecake Factory from January to June 2024. At the Cheesecake Factory, Mr. Molina was responsible for executing all strategic and tactical elements of the investor relations program, from quarterly earnings to the Annual Shareholder Meeting. From 2021 to 2023, Mr. Molina served as an Investor Relations Analyst at Edison International. From 2019 to 2020, Mr. Molina served as a Deals Associate at PricewaterhouseCoopers, specializing in valuations related to mergers and acquisitions. Mr. Molina has a Bachelor of Science in Finance from San Diego State University.

# Andrew Kuhn

Andrew Kuhn has served as a director of the Company since June 6, 2024. Mr. Kuhn is a Managing Member of Focused Compounding Capital Management, LLC, the general partner of Focused Compounding Fund, LP, and the Operations Manager at Focused Compounding Fund, LP, and has served in this position since 2020. Prior to launching the Focused Compounding Fund, LP in 2020, Andrew served as the Operations Manager of Focused Compounding Capital Management, LLC, a separately managed accounts firm that was launched in 2018 and is still active today, and as stated above, is the general partner of Focused Compounding Fund, LP. Mr. Kuhn has served as the Operations Manager of Focused Compounding Capital Management, LLC since 2018 and continues to serve in such capacity today. Through his X (formerly known as Twitter) account, Mr. Kuhn regularly engages with over 40,000 users and provides key insight and thoughts on investment and business strategies. Since 2018, Mr. Kuhn has regularly produced a podcast jointly with Mr. Gannon on which they efficiently and effectively explain investment strategy to their followers who look to them for in-depth but understandable advice.

# Jacob McDonough

Jacob McDonough has served as a director of the Company since June 6, 2024. McDonough is an analyst at BDG Partners LLC, an alternative investment firm focused on unique, overlooked markets. From 2021 to 2024, Mr. McDonough was the Portfolio Manager of McDonough Investments, a capital management firm that he founded. From 2017 to 2021, Mr. McDonough served as an investment analyst for New Constructs, LLC, an independent research technology firm that provides insights into the fundamentals and valuations of thousands of publicly traded businesses. During Mr. McDonough's time at New Constructs, he reviewed and analyzed thousands of Forms 10-K and 10-Qs to reverse accounting distortions and built reverse discounted cash flow models that gauge expectations implied in stock prices. Mr. McDonough produces content regarding complex financial topics to provide investors with key financial information in easy-to-understand formats. He is the author of "Capital Allocation: The Financials of a New England Textile Mill (1955-1985)," a book that covers Warren Buffett's capital reallocation from a failing textile mill to other profitable companies during the early days of his control over Berkshire Hathaway. He also regularly posts blog articles and podcasts with research and analysis. In 2014, Mr. McDonough earned a Bachelor of Arts in Finance from Michigan State University

#### Jon M. Steele

Jon M. Steele has served as a director of the Company since June 6, 2024 and has been a stockholder in the Company since 2010. Mr. Steele is a retired attorney with over forty years of experience. From 2003 to his retirement in 2022, Mr. Steele was a Partner at Runft & Steele Law Offices, PLLC, where he engaged in general civil, trial and appellate practice in all Idaho and U.S. District Courts for the District of Idaho, with emphasis on personal injury, product liability, real estate, business, insurance, construction and commercial litigation. Mr. Steele is a member of the Idaho State Bar Association, and he is admitted to practice before the Idaho Supreme Court, United States District Courts for the District of Idaho and the United States Court of Appeals for the Ninth Circuit. From 1988-2003, Mr. Steele held various positions in the real estate construction and development industry, culminating with serving as General Counsel to Precision Craft Log Structures, Inc., a home design and construction company located in Meridian, Idaho from 2001-2003. From 1978-1988, Mr. Steele was a Partner at Ellis, Brown, Sheils & Steele, Chtd, where he specialized in civil litigation. Mr. Steele has also held multiple roles in government, including acting as a Special Deputy Attorney General for the State of Idaho in connection with gasoline price fixing anti-trust litigation from 1985-1986. Mr. Steele received his B.A. from the University of Iowa in 1973 and his JD from Drake University in 1975.

# **Involvement in Certain Legal Proceedings**

During the past ten years none of the following events have occurred with respect to any of our directors or executive officers or any of the persons nominated by our board to become a director of the Company.

- 1. A petition under the Federal bankruptcy laws or any state insolvency law was filed by or against, or a receiver, fiscal agent or similar officer was appointed by a court for the business or property of such person, or any partnership in which he was a general partner at or within two years before the time of such filing, or any corporation or business association of which he was an executive officer at or within two years before the time of such filing;
- 2. Such person was convicted in a criminal proceeding or is a named subject of a pending criminal proceeding (excluding traffic violations and other minor offenses);
- 3. Such person was the subject of any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, permanently or temporarily enjoining him from, or otherwise limiting, the following activities:
  - i. Acting as a futures commission merchant, introducing broker, commodity trading advisor, commodity pool operator, floor broker, leverage transaction merchant, any other person regulated by the Commodity Futures Trading Commission, or an associated person of any of the foregoing, or as an investment adviser, underwriter, broker or dealer in securities, or as an affiliated person, director or employee of any investment company, bank, savings and loan association or insurance company, or engaging in or continuing any conduct or practice in connection with such activity;
  - ii. Engaging in any type of business practice; or
  - iii. Engaging in any activity in connection with the purchase or sale of any security or commodity or in connection with any violation of Federal or State securities laws or Federal commodities laws;
- 4. Such person was the subject of any order, judgment or decree, not subsequently reversed, suspended or vacated, of any Federal or State authority barring, suspending or otherwise limiting for more than 60 days the right of such person to engage in any activity described in paragraph (3)(i) above, or to be associated with persons engaged in any such activity;
- 5. Such person was found by a court of competent jurisdiction in a civil action or by the Commission to have violated any Federal or State securities law, and the judgment in such civil action or finding by the Commission has not been subsequently reversed, suspended, or vacated;
- 6. Such person was found by a court of competent jurisdiction in a civil action or by the Commodity Futures Trading Commission to have violated any Federal commodities law, and the judgment in such civil action or finding by the Commodity Futures Trading Commission has not been subsequently reversed, suspended or vacated;
- 7. Such person was the subject of, or a party to, any Federal or State judicial or administrative order, judgment, decree, or finding, not subsequently reversed, suspended or vacated, relating to an alleged violation of:
  - i. Any Federal or State securities or commodities law or regulation; or
  - ii. Any law or regulation respecting financial institutions or insurance companies including, but not limited to, a temporary or permanent injunction, order of disgorgement or restitution, civil money penalty or temporary or permanent cease- and-desist order, or removal or prohibition order; or
  - iii. Any law or regulation prohibiting mail or wire fraud or fraud in connection with any business entity; or
- 8. Such person was the subject of, or a party to, any sanction or order, not subsequently reversed, suspended or vacated, of any self-regulatory organization (as defined in Section 3(a)(26) of the Exchange Act), any registered entity (as defined in Section 1(a)(29) of the Commodity Exchange Act), or any equivalent exchange, association, entity or organization that has disciplinary authority over its members or persons associated with a member.
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# **Audit Committee**

Our Audit Committee is responsible for: (1) overseeing the accounting and financial reporting processes of the Company, including the audits of the Company's consolidated financial statements; (2) appointing, compensating and overseeing the work of the independent registered public accounting firm employed by the Company; (3) assisting the Board in its oversight of: (a) the integrity of the Company's consolidated financial statements and (b) the independent registered public accounting firm's qualifications and independence; and (4) undertaking the other matters required by applicable rules and regulations of the SEC. Our Audit Committee is comprised of two directors, Jacob McDonough (Chairman) and Jon Steele. The Board has determined that Jacob McDonough qualifies as an "audit committee financial expert" as that term is defined in the applicable SEC Rules.

Our Audit Committee met four times in the twelve-month period ended September 29, 2024.

#### **Compensation Committee**

Our Compensation Committee determines matters pertaining to the compensation and expense reporting of certain of our executive officers, and administers our stock option, incentive compensation, and employee stock purchase plans. Our Compensation Committee met one time during the twelvemonth period ended September 29, 2024.

#### **Strategic Growth Committee (Discontinued)**

Our Strategic Growth Committee was responsible for: (1) working with the CEO to lead the development of a strategic plan and associated periodic updates, and annual goal setting; and (2) leading or assisting in the process of recruitment and hiring of key Company personnel. The Strategic Growth Committee was composed of three directors, Charles Kohnen, Rick Ruffolo (Chairman) and Dale Van Voorhis. Lisa Brady worked closely with this Committee. The Strategic Growth Committee did not meet during the twelve-month period ended September 29, 2024 and was discontinued effective June 6, 2024.

#### **Code of Ethics**

On December 4, 2023 our Board of Directors adopted a Code of Conduct, effective January 1, 2024. We have posted a copy of the Code of Ethics on our website at <u>www.animalsafari.com</u>. We intend to satisfy the disclosure requirements under Item 5.05 of Form 8-K regarding amendments to, or waivers from, our Code of Ethics by posting such information on our website at <u>www.animalsafari.com</u>. We are not including the information contained on our website as part of, or incorporating it by reference into, this report.

#### **Insider Trading Policy**

On February 2, 2023 our Board of Directors adopted a Policy on Insider Trading, effective immediately. We have posted a copy of our Policy on Insider Trading on our website at <u>www.animalsafari.com</u>. We intend to satisfy the disclosure requirements under Item 5.05 of Form 8-K regarding amendments to, or waivers from, our Policy on Insider Trading by posting such information on our website at <u>www.animalsafari.com</u>. We are not including the information contained on our website as part of, or incorporating it by reference into, this report.

# SECTION 16(A) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

#### **Delinquent Section 16(a) Reports**

Section 16(a) of the Securities Exchange Act of 1934, as amended, requires our executive officers and directors and persons who own more than 10% of a registered class of our equity securities to file with the SEC initial statements of beneficial ownership, reports of changes in ownership and annual reports concerning their ownership of our common stock and other equity securities, on Forms 3, 4 and 5 respectively. Executive officers, directors and greater than 10% stockholders are required by the SEC regulations to furnish our Company with copies of all Section 16(a) reports they file. Based upon a review of those forms and any written representations regarding the need for filing Forms 5, to the best of the Company's knowledge, no required Section 16(a) reports were filed late.



#### **ITEM 11. EXECUTIVE COMPENSATION**

# SUMMARY COMPENSATION TABLE

The following table sets forth information regarding compensation paid to our principal executive officer, principal financial officer, and our other executive officers, for the years ended September 29, 2024, October 1, 2023 and October 2, 2022.

							Change in		
							Pension		
							Value and		
							Non-		
						Non-Equity	Qualified		
						Incentive	Deferred		
				Stock	Option	Plan	Compensation	All Other	
Name & Principal		Salary	Bonus	Award	Awards	Compensation	Earnings	Compensation	Total
Position	Year	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)
Geoffrey Gannon (1)	2024								
President and Director	2023	—			—	—	—	—	—
	2022	—			—	_	—	—	—
Lisa Brady (2)	2024	132,516	17,500		—			231,500	381,516
Chief Executive Officer	2023	153,125	5,000	76,667	—			2,227	237,019
	2022	_		—	_	—	—	—	_
Todd R. White	2024	92,915	10,000	10,000	—	—	—	4,348	117,263
Chief Financial Officer	2023	90,000	—	10,000	—	—	—	3,627	103,627
	2022	90,000	20,000	10,000	—	—	—	3,466	123,466

(1) Mr. Gannon has served as the Company's President since June 14, 2024. He has elected to fill this role without direct compensation. Mr. Gannon is also the Portfolio Manager at Focused Compounding Fund, LP, which owns 40.2% of the Company's issued and outstanding stock as of December 9. 2024.

(2) Ms. Brady served as the Company's President and CEO from November 14, 2022 through June 14, 2024.

#### DIRECTOR COMPENSATION

The following table sets forth with respect to the named director, compensation information inclusive of equity awards and payments made in the year ended September 29, 2024.

Name	or	s Earned Paid in Cash (\$)	Stock Awards hares/(\$)	Option Awards (\$)	Non-Equity Incentive Plan Compensation (\$)	Change in Pension Value and Non- Qualified Deferred Compensation Earnings (\$)	All Other Compensation (\$)	Total (\$)
Dale Van Voorhis	\$	10,000	 					\$ 10,000
			\$ 					
Lisa Brady		_	\$ 36,363 (10,000)	_	—	—	—	\$ 10,000
John Gannon	\$	10,000	\$ _	—	—	—	—	\$ 10,000
Charles Kohnen	\$	5,000	\$ 36,363 (10,000)		—		_	\$ 15,000
Jeffery Lococo	\$	7,500	\$ 54,545 (15,000)		_	_	_	\$ 22,500
Todd R. White		_	\$ 36,363 (10,000)			_	_	\$ 10,000
Richard Ruffolo	\$	5,000	\$ 45,454 (12,500)	—	—	—	—	\$ 17,500

#### **Employment Agreements**

Effective November 14, 2022, the Company and Ms. Brady entered into an employment agreement (the "Brady Employment Agreement"). Pursuant to the Brady Employment Agreement, Ms. Brady received an initial base annual compensation in the amount of \$175,000 per year, subject to annual review by the Board of Directors. Ms. Brady was entitled to receive an annual Performance Incentive of up to 25% of her base annual compensation, subject to performance milestones. Ms. Brady received a \$50,000 award of shares of Company stock, which vested on February 14, 2023, after her first ninety days of employment. The number of shares of this award totaled 128,205 based on the \$0.39 closing price of the Company's stock on November 14, 2022. Ms. Brady was also scheduled to receive share awards of the Company's common stock with a total value of \$50,000, \$60,000, \$70,000 and \$75,000 as of the last day of the Company's fiscal year from its 2023 fiscal year through its 2026 fiscal year, respectively. The number of shares awarded was to be based on the average price of the Company's stock on the date of the award. Each award was to vest in one-third increments, with the first third vesting on the date of the award, the second third vesting on the first anniversary of the award and the final third vesting on the second anniversary of the award. The number of shares of tha 2023 fiscal year award totaled 135,135 based on the \$0.37 closing price of the Company's stock on September 29, 2023, of which 45,045 vested as of that date. Ms. Brady elected to receive this award in cash to pay the income and employment tax obligations associated with her employment associated equity awards. In total, the Company recorded \$66,667 of stock-based compensation for the Brady Employment Agreement for the year ended October 1, 2023. Ms. Brady also received a \$5,000 sign-on bonus. The Brady Employment Agreement had a term of five.

Effective June 14, 2024, Ms. Brady stepped down as the Company's President and Chief Executive Officer and she received a severance payment of \$180,000 on June 25, 2024. In addition, per the terms of her separation agreement, Ms. Brady received a termination payment of \$50,000 on September 27, 2024. All unvested equity awards under the Brady Employment Agreement were forfeited effective June 14, 2024.

Effective June 1, 2022, the Company and Dale Van Voorhis, entered into an employment agreement (the "2022 Van Voorhis Employment Agreement"). Mr. Van Voorhis had been part of the Company's executive management since 2009 and served as the Company's Interim CEO from June 1, 2022 until Ms. Brady was hired in November 2022. Mr. Van Voorhis served as Special Advisor to the CEO from November 2022 through May 31, 2023. Pursuant to the 2022 Van Voorhis Employment Agreement, Mr. Van Voorhis received annual compensation in the amount of \$100,000 from June 1, 2022 through May 31, 2023 and annual compensation of \$50,000 from June 1, 2023 until May 31, 2024. Effective February 7, 2024, the Company's Board of Directors terminated the 2022 Van Voorhis Employment Agreement pursuant to its terms and removed Mr. Van Voorhis as the Company's Chairman of the Board.

Effective as of January 1, 2024, the Company and Todd R. White, the Company's Chief Financial Officer, entered into an employment agreement (the "2024 White Employment Agreement"). Pursuant to the 2024 White Employment Agreement, Mr. White received an initial base annual compensation in the amount of \$90,000 per year, which was increased to \$95,000 effective March 1, 2024, subject to annual review by the Board of Directors. The 2024 White Employment Agreement has a term of two years. On September 3, 2024, the Company and Mr. White entered into a Separation Agreement whereby Mr. White agreed to remain as the Company's Chief Financial Officer through December 31, 2024 at his regular salary or until the earlier termination of his employment. On September 5, 2024, pursuant to a Stock Purchase Agreement dated September 4, 2024, Focused Compounding Fund, LP acquired Mr. White's 1,344,555 share of common stock of the Company at \$0.40 per share, for an aggregate price of \$537,822.

#### **Stock Option and Award Plan**

A Stock Option and Award Plan (the "Plan") providing for incentive stock options and performance bonus awards for executives, employees, and directors was approved by our Board of Directors on February 1, 2005, however, the Plan has not been submitted to the stockholders for approval. The Plan sets aside five million (5,000,000) shares for award of stock options, including qualified incentive stock options and performance stock bonuses. To date, no grants or awards have been made pursuant to the Plan and we did not submit the Plan for consideration to the Company's stockholders at the last meeting of stockholders.

# ITEM 12. EQUITY COMPENSATION PLAN INFORMATION AND SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The following table sets forth certain information relating to the ownership of common stock by (i) each person known by us to be the beneficial owner of more than five percent of the outstanding shares of our common stock, (ii) each of our directors, (iii) each of our named executive officers, and (iv) all of our executive officers and directors as a group. Unless otherwise indicated, the information relates to these persons, beneficial ownership as of December 9, 2024. Except as may be indicated in the footnotes to the table and subject to applicable community property laws, each person has the sole voting and investment power with respect to the shares owned.

The address of each beneficial owner is care of Parks! America, Inc., 1300 Oak Grove Road, Pine Mountain, GA 31822, unless otherwise set forth below that entity's or person's name.

	Number of Shares		
Name	Owned	Percent (1)	Title
Geoffrey Gannon	(2)	(2)	President and Director
Andrew Kuhn	(2)	(2)	Director
Todd R. White	-	0.0%	Chief Financial Officer
Jon M. Steele	498,350	0.7%	Director
Ralph Molina	-	0.0%	Secretary and Director
Jacob McDonough	-	0.0%	Director
Focused Compounding Fund, LP 3838 Oak Lawn Ave, Suite 1000 Dallas, TX 75219	30,454,705	40.2%	
Charles Kohnen (3) 5424 Spice Bush Ct Dayton, OH 45429	22,954,471	30.3%	

- (1) Based upon shares of common stock issued and outstanding as of December 9, 2024, except that shares of common stock underlying options and warrants exercisable within 60 days of the date hereof are deemed to be outstanding.
- (2) Messrs. Gannon and Kuhn jointly control Focused Compounding Fund, LP, the Company's largest shareholder.
- (3) 16,032,600 of the Company's shares owned by Mr. Kohnen are held jointly with his spouse.

Officers, directors and their controlled entities, as a group, controlled approximately 40.9% of the outstanding common stock of the Company as of December 9, 2024.

The information as to shares beneficially owned has been individually furnished by our respective directors, named executive officers and other stockholders, or taken from documents filed with the SEC.

# ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

Except as set forth below, none of the following parties has, since our date of incorporation, had any material interest, direct or indirect, in any transaction with the Company or in any presently proposed transaction that has or will materially affect the Company:

- Any of our directors or officers;
- Any person proposed as a nominee for election as a director;
- Any person who beneficially owns, directly or indirectly, shares carrying more than 10% of the voting rights attached to our outstanding shares of common stock;
- Any of our promoters; and
- Any relative or spouse of any of the foregoing persons who has the same house as such person.

On September 30, 2024, Aggieland-Parks, Inc. completed the 2025 Refinancing with Cendera. The 2025 Refinancing included the 2025 Term Loan in the original principal amount of \$2.5 million. The 2025 Term Loan bears interest at a daily adjusted rate equal to the Prime Rate minus 0.50%. The 2025 Term Loan has a term of 10 years, with a 15-year amortization, and a balloon payment of the outstanding principal balance due September 30, 2034. The initial monthly loan payment is \$23,200. Aggieland-Parks, Inc. paid approximately \$56,500 of fees and expenses in connection with the 2025 Term Loan. The 2025 Term Loan is secured by substantially all the assets of Aggieland-Parks, Inc., as well as a cash collateral reserve of \$2.5 million established by Focused Compounding Fund, LP, with Cendera. As previously described, Mr. Gannon and Mr. Kuhn control Focused Compounding Fund, L.P., and each serve on the Board of the Company, and Mr. Gannon is the Company's President. Focused Compounding Fund, L.P. did not receive a fee or any other benefit in connection with establishing the above-described cash collateral reserve.

# Director Independence

Of the members of the Company's Board of Directors: Jon M. Steele and Jacob McDonough are considered independent under the listing standards of the Rules of NASDAQ set forth in the NASDAQ Manual (note, our common shares are not currently listed on NASDAQ or any other national securities exchange, and this reference is used for definitional purposes only).

# ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

# Audit Fees and Audit-Related Fees

GBQ Partners LLC was appointed as our independent registered accounting firm effective April 8, 2020.

Fees billed by our independent registered public accounting firm, for the audit and quarterly reviews of our financial statements and services that are normally provided by an accountant in connection with statutory and regulatory filings or engagements for the years ended September 29, 2024 and October 1, 2023 were approximately \$69,000 and \$61,000, respectively.

#### **All Other Fees**

Our independent registered public accounting firm billed no other fees for the years ended September 29, 2024 and October 1, 2023.

# Audit Committee Pre-Approval Policies and Procedures

The audit committee is required to pre-approve the audit and non-audit services performed by our independent registered public accounting firm to assure that the provision of such services do not impair the registered public accounting firm's independence.

#### PART IV

# **ITEM 15. EXHIBITS**

- 3.1 Articles of Incorporation of Great American Family Parks, Inc. dated July 17, 2002 (incorporated by reference to the Registration Statement on Form SB-2 filed with the Securities and Exchange Commission on August 4, 2005).
- 3.2 Amended Articles of Incorporation of Great American Family Parks, Inc. dated January 26, 2004 (incorporated by reference to the Registration Statement on Form SB-2 filed with the Securities and Exchange Commission on August 4, 2005).
- 3.3 <u>Bylaws of Great American Family Parks, Inc. dated January 30, 2004 (incorporated by reference to the Registration Statement on Form SB-2 filed with the Securities and Exchange Commission on August 4, 2005).</u>
- 3.4 <u>Great American Family Parks 2005 Stock Option Plan dated February 1, 2005 (incorporated by reference to the Registration Statement on Form SB-2 filed with the Securities and Exchange Commission on August 4, 2005).</u>
- 3.5 <u>Amended Bylaws of the Company, as of January 17, 2011 (incorporated by reference to the Annual Report on Form 10-KT filed by the Company on December 29, 2012).</u>
- 3.6 Amended Bylaws of the Company as of June 12, 2012 (incorporated by reference to the Report on Form 8-K filed by with the Securities and Exchange Commission on July 16, 2012).
- 14.1 <u>Code of Conduct</u>
- 14.2 <u>Policy on Insider Trading</u>
- 21.1 <u>Subsidiaries of the Registrant.</u>
- 23.1 Consent of GBQ Partners LLC dated December 13, 2024.
- 31.1 Certification by Chief Executive Officer, required by Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act, promulgated pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification by Chief Financial Officer, required by Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act, promulgated pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification by Chief Executive Officer, required by Rule 13a-14(b) or Rule 15d-14(b) of the Exchange Act and Section 1350 of Chapter 63 of Title 18 of the United States Code, promulgated pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Certification by Chief Financial Officer, required by Rule 13a-14(b) or Rule 15d-14(b) of the Exchange Act and Section 1350 of Chapter 63 of Title 18 of the United States Code, promulgated pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

- 101.INS Inline XBRL Instance Document
- 101.SCH Inline XBRL Taxonomy Extension Schema Document
- 101.CAL Inline XBRL Taxonomy Extension Calculation Linkbase Document
- 101.DEF Inline XBRL Taxonomy Extension Definitions Linkbase Document
- 101.LAB Inline XBRL Taxonomy Extension Label Linkbase Document
- 101.PRE Inline XBRL Taxonomy Extension Presentation Linkbase Document
- 104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

# SIGNATURES

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant caused this report to be signed on its behalf as of December 13, 2024 by the undersigned, thereunto duly authorized.

# PARKS! AMERICA, INC.

By: /s/ Geoffrey Gannon
Geoffrey Gannon
President
(Principal Executive Officer)

In accordance with the Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

	SIGNATURE	TITLE	DATE
By:	/s/ Geoffrey Gannon Geoffrey Gannon	President and Director (Principal Executive Officer)	December 13, 2024
Ву:	/s/ Andrew Kuhn Andrew Kuhn	Director	December 13, 2024
Ву:	/s/ Jacob McDonough Jacob McDonough	Director	December 13, 2024
Ву:	/s/ Ralph Molina Ralph Molina	Secretary and Director	December 13, 2024
Ву:	/s/ Jon M. Steele Jon M. Steele	– Director	December 13, 2024
By:	/s/ Todd R. White Todd R. White	Chief Financial Officer (Principal Financial Officer)	December 13, 2024
		29	

# PARKS! AMERICA, INC. and SUBSIDIARIES

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**GB** Partners

Board of Directors and Shareholders Parks! America, Inc.

#### **Report of Independent Registered Public Accounting Firm**

#### **Opinion on the Consolidated Financial Statements**

We have audited the accompanying consolidated balance sheets of Parks! America, Inc. (the "Company") as of September 29, 2024 and October 1, 2023, the related consolidated statements of operations, stockholders' equity, and cash flows for the years then ended, and related notes (collectively referred to as the "consolidated financial statements"). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of September 29, 2024 and October 1, 2023, and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

# **Basis for Opinion**

These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audits, we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion.

Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

#### **Critical Audit Matters**

Critical audit matters are matters arising from the current period audit of the financial statements that were communicated or required to be communicated to the audit committee and that: (1) relate to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective, or complex judgments. We determined that there were no critical audit matters.

/s/ GBQ Partners LLC GBQ Partners LLC

We have served as the Company's auditor since 2020. Columbus, Ohio December 13, 2024



# PARKS! AMERICA, INC. and SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

As of September 29, 2024 and October 1, 2023

	Septe	September 29, 2024		October 1, 2023	
ASSETS					
Cash and cash equivalents	\$	2,489,294	\$	4,098,387	
Short-term investments		835,074		-	
Accounts receivable		63,784		36,172	
Inventory		372,401		419,149	
Prepaid expenses		396,308		558,678	
Total current assets		4,156,861		5,112,386	
Property and equipment, net		14,829,612		14,910,097	
Intangible assets, net		33,011		52,331	
Deferred tax asset, net		156,012		-	
Other assets		18,575		20,909	
Total assets	\$	19,194,071	\$	20,095,723	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Liabilities					
Accounts payable	\$	1,281,966	\$	79,352	
Other current liabilities		466,155		571,343	
Current portion of long-term debt, net		809,892		767,675	
Total current liabilities		2,558,013		1,418,370	
Long-term debt, net		2,687,831		3,459,816	
Deferred tax liability, net		-		232,329	
Total liabilities		5,245,844		5,110,515	
Stockholders' equity					
Common stock; 300,000,000 shares authorized, at \$.001 par value;					
75,726,851 and 75,517,763 shares issued and outstanding, respectively		75,727		75,518	
Capital in excess of par		5,159,762		5,102,471	
Retained earnings		8,712,738		9,807,219	
Total stockholders' equity		13,948,227		14,985,208	
Total liabilities and stockholders' equity	\$	19,194,071	\$	20,095,723	

The accompanying notes are an integral part of these consolidated financial statements.

# PARKS! AMERICA, INC. and SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

For the Years Ended September 29, 2024 and October 1, 2023

	For the year ended			
	Septer	mber 29, 2024	Oc	ctober 1, 2023
Park revenues	\$	9,679,326	\$	9,274,565
Sale of animals		232,934		165,683
Total revenues		9,912,260		9,440,248
Cost of sales		1,412,678		1,284,877
Selling, general and administrative		6,886,327		7,015,066
Depreciation and amortization		871,967		884,459
Contested proxy and related matters, net		2,040,810		-
Tornado expenses and write-offs, net		(53,755)		368,955
Legal settlement		75,000		-
Loss on asset disposals, net		62,734		317,146
Loss from operations		(1,383,501)		(430,255)
Other income, net		132,948		80,230
Interest expense		(229,244)		(222,396)
Loss before income taxes		(1,479,797)		(572,421)
Income tax benefit		(385,316)		(88,683)
Net loss	\$	(1,094,481)	\$	(483,738)
Loss per share - basic and diluted	\$	(0.01)	\$	(0.01)
Weighted average shares outstanding (in 000's) - basic and diluted		75,677		75,365

The accompanying notes are an integral part of these consolidated financial statements.

# PARKS! AMERICA, INC. and SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY For the Years Ended September 29, 2024 and October 1, 2023

Capital in Excess of Retained Shares Amount Par Earnings Total Balance at October 2, 2022 75,227,058 75,227 4,987,762 10,290,957 \$ \$ \$ 15,353,946 \$ Issuance of common stock to Directors & Officer 290,705 291 114,709 115,000 Net loss for the year ended October 1, 2023 (483,738) (483,738) Balance at October 1, 2023 75,517,763 \$ 75,518 \$ 5,102,471 \$ 9,807,219 \$ 14,985,208 Issuance of common stock to Directors 209,088 209 57,291 57,500 Net loss for the year ended September 29, 2024 (1,094,481) (1,094,481) Balance at September 29, 2024 5,159,762 75,726,851 75,727 13,948,227 8,712,738

The accompanying notes are an integral part of these consolidated financial statements.

# PARKS! AMERICA, INC. and SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Years Ended September 29, 2024 and October 1, 2023

	For the year ended			
	Septe	ember 29, 2024		ctober 1, 2023
OPERATING ACTIVITIES:				
Net loss	\$	(1,094,481)	\$	(483,738)
Reconciliation of net loss to net cash provided by operating activities:				
Depreciation and amortization expense		871,967		884,459
Interest expense - debt financing cost amortization		48,219		5,888
Stock-based compensation		57,500		131,667
Interest accrued on certificates of deposit		(35,074)		-
Deferred income taxes		(388,341)		232,329
Tornado asset write-offs		-		275,297
Loss on asset disposals		62,734		317,146
Changes in assets and liabilities				
(Increase) decrease in accounts receivable		(27,612)		(31,767)
(Increase) decrease in inventory		46,748		122,837
(Increase) decrease in prepaid expenses		162,370		(387,896)
Increase (decrease) in accounts payable		1,202,614		(188,215)
Increase (decrease) in other current liabilities		(105,188)		49,471
Net cash provided by operating activities		801,456		927,478
INVESTING ACTIVITIES:				
Investments in certificates of deposit		(1,000,000)		-
Maturity of certificate of deposit		200,000		-
Acquisition of property and equipment		(906,955)		(1,557,844)
Investment in intangible assets		-		(5,466)
Proceeds from the disposition of property and equipment		74,392		800
Net cash used in investing activities		(1,632,563)		(1,562,510)
FINANCING ACTIVITIES:				
Payments on 2020 Term Loan		(503,121)		(478,679)
Payments on 2021 Term Loan		(269,865)		(259,938)
Line-of-credit fees		(5,000)		(,)
Net cash used in financing activities		(777,986)		(738,617)
Net decrease in cash		(1,609,093)		(1,373,649)
Cash at beginning of period		4,098,387		5,472,036
Cash at end of period	\$	2,489,294	\$	4,098,387
Supplemental Cash Flow Information:				
Cash paid for interest	¢	107 ((2	¢	017 407
*	\$	187,663	\$	217,496
Cash (refunded) paid for income taxes	\$	(338,290)	\$	125,000

The accompanying notes are an integral part of these consolidated financial statements.

#### NOTE 1. ORGANIZATION

Parks! America, Inc. ("Parks!" or the "Company") owns and operates through wholly owned subsidiaries three regional safari parks and is in the business of acquiring, developing and operating local and regional entertainment assets and attractions in the United States. The Company's wholly owned subsidiaries are Wild Animal Safari, Inc. a Georgia corporation ("Wild Animal – Georgia"), Wild Animal, Inc., a Missouri corporation ("Wild Animal – Missouri"), and Aggieland-Parks, Inc., a Texas corporation ("Aggieland Wild Animal – Texas"). Wild Animal – Georgia owns and operates the Wild Animal Safari park in Pine Mountain, Georgia (the "Georgia Park"). Wild Animal – Missouri owns and operates the Wild Animal Safari park located in Strafford, Missouri (the "Missouri Park"). Aggieland Wild Animal – Texas owns and operates the Aggieland Wild Animal Safari park near Bryan/College Station, Texas (the "Texas Park").

In 2005, the Company entered its current business with the purchase of an animal attraction in Pine Mountain, Georgia. In 2008, the Company adopted its current name "Parks! America" and its current stock symbol "PRKA." Parks! America is domiciled in the state of Nevada and its headquarters is in Pine Mountain, Georgia. The Company's shares trade on the OTCPink market.

The Company's Parks are open year round, but experience increased seasonal attendance, typically beginning in the latter half of March through early September. Combined third and fourth quarter park revenues were 61.4% and 60.4% of annual park revenues for the Company's 2024 and 2023 fiscal years, respectively.

## NOTE 2. SIGNIFICANT ACCOUNTING POLICIES

**Basis of Presentation:** The Company's consolidated financial statements are presented in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The Company believes that the disclosures made are adequate to make the information presented not misleading. The information reflects all adjustments that, in the opinion of management, are necessary for a fair presentation of the Company's financial position and results of its operations for the periods set forth herein.

*Principles of Consolidation:* The accompanying consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries (Wild Animal – Georgia, Wild Animal – Missouri and Aggieland Wild Animal – Texas). All inter-company accounts and transactions have been eliminated in consolidation.

Accounting Method: The Company recognizes income and expenses based on the accrual method of accounting.

*Estimates and Assumptions:* Management uses estimates and assumptions in preparing financial statements in accordance with GAAP. Those estimates and assumptions affect the reported amounts of the assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were assumed in preparing these financial statements.

*Fiscal Year End:* The Company's fiscal year-end is the Sunday closest to September 30, and its quarterly close dates are also determined by the Sunday closest to the end of each quarterly reporting period. For the 2024 fiscal year, September 29 was the closest Sunday, and for the 2023 fiscal year, October 1 was the closest Sunday. This fiscal calendar aligns the Company's fiscal periods closely with the seasonality of its business. The period from October through early March is geared towards maintenance and preparation for the next busy season, which typically begins in the latter half of March through early September. The high season typically ends after the Labor Day holiday weekend.

Financial and Concentrations Risk: The Company does not have any concentration or related financial credit risks. The Company maintains its cash in bank deposit accounts, which at times may exceed federally insured limits.

September 29, 2024

## NOTE 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

*Fair Value*: Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants, or an exit price. Inputs to valuation techniques used to measure fair value may be observable or unobservable, and valuation techniques used to measure fair value should maximize the use of relevant observable inputs and minimize the use of unobservable inputs. The fair value hierarchy consists of three broad levels based on the ranks of the quality and reliability of inputs used to determine the fair values. Level 1 inputs consist of quoted prices in active markets for identical assets or liabilities. Level 2 inputs consist of quoted prices for similar assets and liabilities in markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable and market-corroborated inputs which are derived principally from or corroborated by observable market data. Level 3 inputs are derived from valuation techniques in which one or more significant inputs or value drivers are unobservable. A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. Assets and liabilities recognized or disclosed at fair value on a recurring basis include our term debt.

As of September 29, 2029, the fair value of the Company's short-term investments approximated their carrying values given their remaining duration was 45 days or less. As of September 29, 2024 and October 1, 2023, the fair value of the Company's long-term debt was \$3.24 million and \$3.83 million, respectively. The measurement of the fair value of long-term debt is based upon inquiries of the financial institutions holding the respective loans and is considered a Level 2 fair value measurement. The respective carrying values of cash and cash equivalents, accounts receivable, accounts payable, and accrued liabilities approximate fair value because of the short maturity of these instruments.

*Cash and Cash Equivalents:* The Company maintains its cash and cash equivalents with high credit quality financial institutions. The Company considers all highly liquid financial instruments with maturities of three months or less to be cash equivalents. The Company maintains cash and cash equivalents in deposit accounts which may at times exceed federally insured limits. As of September 29, 2024 and October 1, 2023, cash and cash equivalents consisted of cash on deposit and a money market account.

Short-Term Investments: The Company periodically invests in certificates of deposit and classifies its certificates of deposit as cash and cash equivalents or short-term investments and reassesses the appropriateness of the classification of its investments at the end of each reporting period. Certificates of deposit held for investment with an original maturity date greater than three months are carried at amortized cost and reported as short-term investments on the consolidated balance sheets. As of September 29, 2024, the Company had \$835,074 in two certificates of deposit, including accrued interest, classified as short-term investments. These certificates of deposit secure lines of credit, as detailed in "NOTE 6: LINES OF CREDIT". The Company did not have any certificates of deposit as of October 1, 2023.

*Accounts Receivable:* The safari parks are primarily a payment upfront business; therefore, the Company typically carries little or no accounts receivable. The Company had accounts receivable of \$63,784 and \$36,172 as of September 29, 2024 and October 1, 2023, respectively. Accounts receivable as of September 29, 2024, included \$50,000 directors and officers insurance proceeds as more fully described in "NOTE 3. CONTESTED PROXY AND RELATED MATTERS."

*Inventory:* Inventory consists of gift shop items, animal food, and concession and park supplies, and is stated at the lower of cost or net realizable value. Cost is determined by the first-in, first-out method. The gross profit method is used to determine the change in gift shop inventory for interim periods. Inventories are reviewed and reconciled annually at fiscal year-end because inventory levels turn over rapidly. The Company had inventory of \$372,401 and \$419,149 as of September 29, 2024 and October 1, 2023, respectively.

**Prepaid Expenses:** The Company prepays certain expenses primarily due to legal or contractual requirements. The following is a breakdown of prepaid expenses:

	September 29, 2024		October 1, 2023	
Prepaid insurance	\$	272,213	\$	86,921
Prepaid income taxes		118,695		459,957
Other prepaid expenses		5,400		11,800
Total prepaid expenses	\$	396,308	\$	558,678

September 29, 2024

## NOTE 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

**Property and Equipment:** Property and equipment are stated at cost. Depreciation is computed on the straight-line method over the estimated useful lives of the assets, which range from three to thirty-nine years. A summary is included below.

	September 29, 2024	October 1, 2023	Depreciable Lives
Land	6,389,470	\$ 6,389,470	not applicable
Mineral rights	276,000	276,000	25 years
Ground improvements	3,255,128	2,941,958	7-25 years
Buildings and structures	4,014,706	3,812,223	10-39 years
Animal shelters and habitats	3,532,143	3,428,620	10-39 years
Park animals	1,236,921	1,279,080	5-25 years
Equipment - concession and related	512,967	509,078	3-15 years
Equipment and vehicles - yard and field	744,538	817,809	3-15 years
Vehicles - buses and rental	307,726	299,206	3-5 years
Rides and entertainment	152,156	172,154	5-7 years
Furniture and fixtures	27,160	27,160	5-10 years
Projects in process	288,305	212,248	
Property and equipment, cost	20,737,220	 20,165,006	
Less accumulated depreciation	(5,907,608)	(5,254,909)	
Property and equipment, net	\$ 14,829,612	\$ 14,910,097	

Depreciation expense for the years ended September 29, 2024 and October 1, 2023 totaled \$860,772 and \$865,969, respectively.

*Intangible Assets:* Intangible assets consist primarily of a site master plan, website domains and tradename registrations, which are reported at cost and are being amortized over a period of three to ten years. Amortization expense for the years ended September 29, 2024 and October 1, 2023 totaled \$11,195 and \$18,490, respectively.

*Impairment of Long-Lived Assets:* The Company reviews its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If an asset is considered impaired, then impairment will be recognized in an amount determined by the excess of the carrying amount of the asset over its fair value.

Other Current Liabilities: The following is a breakdown of other current liabilities:

	September 29, 2024		Oc	tober 1, 2023
Accrued compensation	\$	145,726	\$	177,868
Deferred revenue		115,950		143,511
Accrued professional fees		75,499		59,638
Accrued property taxes		67,751		49,183
Accrued sales taxes		32,866		46,718
Other accrued liabilities		28,363		94,425
Other current liabilities	\$	466,155	\$	571,343

September 29, 2024

## NOTE 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

**Revenue Recognition:** The Company recognizes revenues in accordance with ASC 606, *Revenues from Contracts with Customers*. Under ASC 606, the Company recognizes revenue when a customer obtains control of promised goods or services, in an amount that reflects the consideration that the Company expects to receive in exchange for those goods or services. To determine revenue recognition for arrangements that the Company determines are within the scope of ASC 606, the Company performs the following five steps: (1) identify the contract with the customer; (2) identify the performance obligations in the contract; (3) determine the transaction price; (4) allocation the transaction price to the performance obligation in the contract; and (5) recognize revenue when (or as) the Company satisfies the performance obligation. The Company only applies the five-step model to contracts when it is probable that it will collect the consideration it is entitled to in exchange for the goods or services it transfers to the customer.

Revenues from park admission fees are recognized at the point in time control transfers to the customer, which is generally when the customer accepts access to the park and the Company is entitled to payment. Park admission revenues for annual memberships are deferred and recognized as revenue on a pro-rata basis over the term of the pass or membership. Park admission fee revenues from advance online ticket purchases are deferred until the customers' visit to the parks. Advance online tickets can generally be used anytime during the one year period from the date of purchase. Revenues from retail and concession sales are generally recognized upon the concurrent receipt of payment and delivery of goods to the customer. Sales taxes billed and collected are not included in revenue.

Deferred revenues from advance online admission tickets and annual memberships were \$115,950 and \$143,511 as of September 29, 2024 and October 1, 2023, respectively, and are included within Other Current Liabilities in the accompanying consolidated balance sheets.

The Company periodically sells surplus animals created from the natural breeding process that occurs within the parks. All animal sales are reported as a separate revenue line item. Animal sales are recognized at a point in time when control transfers to the customer, which is generally determined when title, ownership and risk of loss pass to the customer, all of which generally occurs upon delivery of the animal. Based on the Company's assessment of control indicators, sales are recognized when animals are delivered to the customer.

The Company provides disaggregation of revenue based on geography in "NOTE 11: BUSINESS SEGMENTS", as it believes this best depicts how the nature, amount, timing, and uncertainty of revenue and cash flows are affected by economic factors.

Advertising and Marketing Costs: The Company expenses advertising and marketing costs as incurred. Advertising and marketing expense for the years ended September 29, 2024 and October 1, 2023 totaled \$875,977 and \$1,084,376, respectively.

Stock Based Compensation: The Company recognizes stock based compensation costs on a straight-line basis over the requisite service period associated with the grant. The Company awards shares to its Board of Directors for service on the Board. The shares issued to the Board are "restricted" and are not to be re-sold unless an exemption is available, such as the exemption afforded by Rule 144 promulgated under the Securities Act of 1933, as amended (the "Securities Act"). The Company recognizes the expense based on the fair market value at time of the grant. The Company typically awards its annual Director compensation around the end of each calendar year.

A Stock Option and Award Plan (the "Plan") providing for incentive stock options and performance bonus awards for executives, employees, and directors was approved by the Company's Board of Directors on February 1, 2005, however, the Plan has not been submitted to the stockholders for approval. The Plan sets aside five million (5,000,000) shares for award of stock options, including qualified incentive stock options and performance stock bonuses. To date, no grants or awards have been made pursuant to the Plan and the Company did not submit the Plan for consideration to the Company's stockholders at its last meeting of stockholders.

September 29, 2024

## NOTE 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

*Income Taxes:* The Company utilizes the asset and liability method of accounting for income taxes, which requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been included in the financial statements. Under this method, deferred tax assets and liabilities are determined based on the differences between the financial reporting basis and the tax basis of the assets and liabilities, and are measured using the enacted tax rates and laws. Management periodically reviews the Company's deferred tax assets to determine whether their value can be realized based on available evidence. A valuation allowance is established when management believes it is more likely than not, that such tax benefits will not be realized. Changes in valuation allowances from period to period are included in the Company's income tax provision in the period of change.

**Basic and Diluted Net Income (Loss) Per Share:** Basic net income (loss) per share amounts are computed based on the weighted average number of shares actually outstanding. Diluted net income (loss) per share amounts are computed using the weighted average number of common shares and common equivalent shares outstanding as if shares had been issued on the exercise any common share rights unless the exercise becomes anti-dilutive.

Basic and diluted net income (loss) per share is computed by dividing net income (loss) available to common stockholders by the applicable weighted average number of common shares outstanding in each period.

Dividend Policy: The Company has not adopted a policy regarding payment of dividends.

#### **Recent Accounting Pronouncements:**

#### Credit Losses - Financial Instruments

In June 2016, the FASB issued Accounting Standards Update ("ASU") No. 2016-13, *Financial Instruments – Credit Losses (Topic 326)*, which significantly changes how entities measure credit losses for most financial assets, including accounts receivable and held-to-maturity marketable securities, replacing the "incurred loss" model with an "expected loss" model under which allowances are based on expected rather than incurred losses. ASU No. 2016-13 became effective for the Company in the three months ended December 31, 2023. The adoption of ASU No. 2016-13 had an immaterial impact on the Company.

#### Segment Reporting - Improvements to Reportable Segment Disclosures

In November 2023, the FASB issued ASU No. 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures. This ASU requires enhanced disclosures about significant segment expenses regularly provided to the chief operating decision maker that are included within each reported measure of segment profit or loss, and requires all annual disclosures currently required by Topic 280 to be included in interim periods. ASU No. 2023-07 is to be applied retrospectively for all periods presented in the financial statements and is effective for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024, with early adoption permitted. The Company is currently evaluating the impact that the adoption of this guidance will have on the Company's disclosures.

Except as noted, the Company does not expect recently issued accounting standards or interpretations to have a material impact on the Company's financial position, results of operations, cash flows or financial statement disclosures.

#### NOTE 3. CONTESTED PROXY AND RELATED MATTERS

On December 22, 2023, Focused Compounding Fund, LP (together with the participants in its solicitation, "Focused Compounding") submitted documents to the Company providing notice as to a demand that the Company hold a special meeting of stockholders (the "Special Meeting"). The Special Meeting was held for the purpose of asking stockholders to consider and vote upon five proposals, including a proposal for the removal of all directors currently serving on the Board of Directors and a proposal for the election of a new Board of Directors comprised entirely of Focused Compounding's slate of three candidates. The Special Meeting was held on February 26, 2024 and Focused Compounding's proposal to reconstitute the Board of Directors received the votes of a majority of shareholders who voted, but not a sufficient majority for approval under Nevada law, so it did not pass.

September 29, 2024

## NOTE 3. CONTESTED PROXY AND RELATED MATTERS (CONTINUED)

On March 1, 2024, Focused Compounding filed a Complaint in the Eighth Judicial District Court of Clark County against the Company and each of the members of its Board of Directors, alleging that the defendants were contemplating efforts to entrench themselves as members of the Board. See "NOTE 10. COMMITMENTS AND CONTINGENCIES" for additional information.

On June 6, 2024 the Company held its annual meeting of stockholders (the "2024 Annual Meeting"). The purpose of the 2024 Annual Meeting was for the Company's stockholders to elect seven nominees to serve on the Company's Board of Directors (the "Board"), as well as consider additional proposals. The Company and Focused Compounding each submitted proxies soliciting the Company's stockholders to vote for their respective proposed director nominees. The nominees for director included six nominees proposed by the Company and four nominees proposed by Focused Compounding. At the 2024 Annual Meeting, the Company's stockholders elected four nominees proposed by Focused Compounding and three nominees proposed by the Company.

On June 14, 2024, the Company announced that Lisa Brady stepped down as its President and Chief Executive Officer, and the Company's Board had appointed Geoffrey Gannon as the Company's President. Mr. Gannon is also the Portfolio Manager at Focused Compounding.

The Company engaged legal counsel specializing in activist stockholder matters, as well as several other consultants, during this proxy contest. For the year ended September 29, 2024, the Company incurred \$2.09 million of expenses associated with this contested proxy and related matters, partially offset by \$50,000 of insurance proceeds. As of September 29, 2024, the Company had approximately \$982,200 of unpaid bills associated with the contested proxy and related matters. The Company continues in discussions with its directors and officers insurance carrier regarding potential insurance coverage related to the expenses associated with the contested proxy and related matters.

## NOTE 4. TORNADO EXPENSES AND ASSET WRITE-OFFS

During March 26-27, 2023, the Company's Georgia Park experienced extensive damage, caused by an EF-3 tornado and over nine inches of rain, resulting in more than 4,500 fallen trees and damage to many of the Park's animal enclosures, fencing and other infrastructure. The Walkabout Adventure Zoo ("Walkabout") portion of the property was particularly hard hit. The Georgia Park was closed for 20 days, including for most of its traditionally busy spring break period, which has historically comprised approximately 10%-15% of its annual revenue. The drive-through safari section of the Georgia Park reopened on April 15, 2023. The Walkabout portion of the park reopened in phases, starting with the first phase on May 2, 2023.

For the year ended October 1, 2023, the Company incurred \$780,941 of severe weather and tornado related expenses, primarily due to tree and other debris removal, repairing and replacing underground water pipes throughout the property, as well as general clean-up efforts. In addition, the Company recorded related asset write-offs of \$275,297, primarily associated with damage to various animal exhibits, several buildings, fencing and other infrastructure. These expenses and write-offs were partially offset by \$687,283 of insurance proceeds from our commercial property coverage. While no severe weather and tornado related expenses or asset write-offs were recorded during the year ended September 29, 2024, the Company received the final anticipated tornado damage related insurance proceeds of \$53,755.

The Company also made capital expenditures of \$615,000 through October 1, 2023 related to severe weather and tornado damage rebuilding projects and approximately \$60,000 of capital expenditures during the year ended September 29, 2024 are associated with ongoing severe weather and tornado damage rebuilding projects.

#### NOTE 5. LONG-TERM DEBT

On June 18, 2021, the Company, through its wholly owned subsidiary Wild Animal – Georgia, completed a refinancing transaction (the "2021 Refinancing") with Synovus Bank ("Synovus"). The 2021 Refinancing included a term loan in the original principal amount of \$1.95 million (the "2021 Term Loan"). The 2021 Term Loan bears interest at a rate of 3.75% per annum and is payable in monthly installments of approximately \$26,480, based on a seven-year amortization period. The 2021 Term Loan has a maturity date of June 18, 2028. The 2021 Term Loan is secured by a security deed on the assets of Wild Animal – Georgia. The Company paid a total of approximately \$1,514 in fees and expenses in connection with the 2021 Refinancing. The outstanding balance of the 2021 Term Loan was \$1.11 million as of September 29, 2024.

On April 27, 2020, the Company, through its wholly owned subsidiary Aggieland-Parks, Inc., acquired Aggieland Wild Animal – Texas. The purchase price of \$7.1 million was financed with a \$5.0 million loan (the "2020 Term Loan") from First Financial Bank, N.A. ("First Financial"), a seller note with a face value of \$750,000 (the "Aggieland Seller Note"), and cash totaling \$1.38 million. The 2020 Term Loan was secured by substantially all the Aggieland Wild Animal – Texas assets, as well as guarantees from the Company and its subsidiaries. The 2020 Term Loan bore an interest rate of 5.0% per annum, had a maturity date of April 27, 2031, and required interest only monthly payments through April 2021. The 2020 Term Loan required monthly payments of \$53,213 beginning in May 2021. The Company paid a total of approximately \$62,375 in fees and expenses in connection with the 2020 Term Loan. On June 30, 2021, the Company used the incremental proceeds of the 2021 Term Loan, combined with additional funds, to paydown \$1.0 million against the 2020 Term Loan, which had an outstanding balance of \$2.39 million as of September 29, 2024. On September 30, 2024, the 2020 Term Loan with First Financial was fully paid down with the proceeds of the term loan described below.

On September 30, 2024, Aggieland-Parks, Inc. completed a refinancing transaction (the "2025 Refinancing") with Cendera Bank N.A. ("Cendera"). The 2025 Refinancing included a term loan in the original principal amount of \$2.5 million (the "2025 Term Loan"). The 2025 Term Loan bears interest at a daily adjusted rate equal to the Prime Rate minus 0.5%. The Prime Rate was 8.0% as of September 30, 2024; as such the 2025 Term Loan bears an initial interest rate of 7.5%. The 2025 Term Loan has a term of 10 years, with a 15-year amortization, and a ballon payment of the outstanding principal balance due September 30, 2034. The initial monthly loan payment is \$23,200. Aggieland-Parks, Inc. paid approximately \$56,500 of fees and expenses in connection with the 2025 Term Loan. The 2025 Term Loan is secured by substantially all the assets of Aggieland-Parks, Inc., as well as a cash collateral reserve of \$2.5 million established by Focused Compounding, with Cendera. Geoffrey Gannon and Andrew Kuhn control Focused Compounding, and each serve on the Board of the Company, and Mr. Gannon is the Company's President. Focused Compounding did not receive a fee or any other benefit in connection with establishing the above-described cash collateral reserve.

Interest expense of \$229,244 and \$222,396 for the years ended September 29, 2024 and October 1, 2023, respectively, includes \$48,219 and \$5,888 of debt financing costs amortization, respectively. Debt financing amortization costs for the year ended September 29, 2024 includes \$37,331 to write-off the balance of the 2020 Term Loan deferred financing costs, as well \$5,000 of line-of-credit fee amortization.

The following table represents the aggregate of the Company's outstanding long-term debt:

	As of			
	Septe	mber 29, 2024		October 1, 2023
Loan principal outstanding	\$	3,498,535	\$	4,271,521
Less: unamortized debt financing costs		(812)		(44,030)
Gross long-term debt		3,497,723		4,227,491
Less current portion of long-term debt, net of unamortized costs		(809,892)		(767,675)
Long-term debt	\$	2,687,831	\$	3,459,816

After the 2025 Refinancing on September 30, 2024, the scheduled future principal maturities, by fiscal year, are as follows:

2025	\$ 376,11
2026	394,39
2027	413,66
2028	354,35
2029	129,00
thereafter	1,941,44
Total	\$ 3,608,99

#### NOTE 6. LINES OF CREDIT

On October 19, 2023, the Company, through its wholly owned subsidiary Aggieland Wild Animal – Texas, entered a line of credit of up to \$350,000 with First Financial (the "2023 First Financial LOC"). The 2023 First Financial LOC matured on October 11, 2024 and carried an interest rate of 5.6% on any utilized portion. The 2023 First Financial LOC was secured by a \$350,000 certificate of deposit issued by First Financial, which also matured on October 11, 2024 and paid an effective interest rate of 3.6%. The Company paid a \$500 origination fee for the 2023 First Financial LOC. The Company did not renew with 2023 First Financial LOC when the underlying certificate of deposit matured and the proceeds from the certificate of deposit were transferred to the Aggieland Wild Animal – Texas operating account.

On October 24, 2023, the Company, through its wholly owned subsidiary Wild Animal – Georgia, entered a line of credit of up to \$450,000 with Synovus (the "2023 Synovus LOC"). The 2023 Synovus LOC matured on October 24, 2024 and carried an interest rate of 7.75% on any utilized portion. The 2023 Synovus LOC was secured by a \$450,000 certificate of deposit issued by Synovus, which matured on November 13, 2024 and paid an effective interest rate of 5.25%. The Company paid a \$4,500 origination fee for the 2023 Synovus LOC. The Company did not renew with 2023 Synovus LOC when the underlying certificate of deposit matured and the proceeds from the certificate of deposit transferred to in the Wild Animal – Georgia operating account.

As of September 29, 2024 and through their respective maturities, the Company had not made any borrowings against either of these lines of credit. Interest expense for the years ended September 29, 2024 and October 1, 2023, includes \$5,000 and \$0 of line of credit fee amortization, respectively.

## NOTE 7. STOCKHOLDERS' EQUITY

Shares of common stock issued for service to the Company are valued based on market price on the date of the award.

On December 4, 2023, the Company declared its annual compensation award to seven directors for their service on the Board of Directors. Seven directors were awarded \$10,000 each and three directors received a total of \$10,000 for serving as committee chairpersons and as a non-employee officer, with such compensation to be paid all in shares of the Company's common stock, all in cash or a combination thereof, at each director's election. Five directors elected to receive all shares and two directors elected all cash. Based on the closing stock price of \$0.275 per share on December 4, 2023, a total of 209,088 shares were issued on February 2, 2024. The total compensation award cost of \$80,000 was reported as an expense in the three months ended December 31, 2023, comprised of \$57,500 in stock-based compensation and \$22,500 of cash payments.

On February 2, 2023, the Company declared its annual compensation award to seven directors for their service on the Board of Directors. Seven directors were awarded \$10,000 each and three directors received a total of \$10,000 for serving as committee chairpersons and as a non-employee officer, with such compensation to be paid all in shares of the Company's common stock, all in cash or a combination thereof, at each director's election. Five directors elected to receive all shares, one director elected to receive 60% in shares and 40% in cash, and one director elected all cash. Based on the closing stock price of \$0.40 per share on February 2, 2023, a total of 162,500 shares were issued on March 9, 2023. The total compensation award cost of \$80,000 was reported as an expense in the three months ended April 2, 2023, comprised of \$65,000 in stock-based compensation and \$15,000 of cash payments.

Effective February 14, 2023, Lisa Brady the Company's then President and Chief Executive Officer vested in 128,205 shares of the Company's common stock, in accordance with the terms of her employment agreement. The Company recorded compensation award cost of \$50,000 in the three month period ended April 2, 2023 and the shares were issued on May 23, 2023.

Officers, directors and their controlled entities own approximately 40.9% of the outstanding common stock of the Company as of September 29, 2024.

## NOTE 8. SIGNIFICANT TRANSACTIONS WITH RELATED PARTIES

#### Loan Guarantee by Focused Compounding:

The 2025 Term Loan is secured by substantially all the assets of Aggieland-Parks, Inc., as well as a cash collateral reserve of \$2.5 million established by Focused Compounding, with Cendera. See "NOTE 5. LONG-TERM DEBT" for additional information regarding the 2025 Term Loan. As of September 29, 2024, Focused Compounding owned 40.2% of the outstanding common stock of the Company. Focused Compounding is controlled by Geoffrey Gannon and Andrew Kuhn, who are each on the Company's Board of Directors and Mr. Gannon is the Company's President.

#### **Employment** Agreements:

Effective November 14, 2022, the Company and Ms. Brady entered into an employment agreement (the "Brady Employment Agreement"). Pursuant to the Brady Employment Agreement, Ms. Brady received an initial base annual compensation in the amount of \$175,000 per year, which was increased to \$184,000 effective March 1, 2024, subject to annual review by the Board of Directors. Ms. Brady was entitled to receive an annual Performance Incentive of up to 25% of her base annual compensation, subject to performance milestones. Ms. Brady received a \$50,000 award of shares of Company stock, which vested on February 14, 2023, after her first ninety days of employment. The number of shares of this award totaled 128,205 based on the \$0.39 closing price of the Company's stock on November 14, 2022. Ms. Brady was also scheduled to receive share awards of the Company's common stock with a total value of \$50,000, \$60,000, \$70,000 and \$75,000 as of the last day of the Company's fiscal year from its 2023 fiscal year through its 2026 fiscal year, respectively. The number of shares awarded was to be based on the average price of the Company's stock on the date of the award. Each award was to vest in one-third increments, with the first third vesting on the date of the award, the second third vesting on the first anniversary of the award. The number of shares of the 2023 fiscal year award totaled 135,135 based on the \$0.37 closing price of the Company's stock on September 29, 2023, of which 45,045 vested as of that date. Ms. Brady elected to receive this award in cash to pay the income and employment tax obligations associated with her employment based equity awards. In total, the Company recorded \$66,667 of stock-based compensation for the Brady Employment Agreement for the year ended October 1, 2023. Ms. Brady also received a \$5,000 sign-on bonus. The Brady Employment Agreement had a term of five years.

Effective June 14, 2024, following the contested proxy matter described in "NOTE 3. CONTESTED PROXY AND RELATED MATTERS," Ms. Brady stepped down as the Company's President and Chief Executive Officer and she received a severance payment of \$180,000 on June 25, 2024. In addition, per the terms of her separation agreement, Ms. Brady received a termination payment of \$50,000 on September 27, 2024. All unvested equity awards under the Brady Employment Agreement were forfeited effective June 14, 2024.

Effective June 1, 2022, the Company and Dale Van Voorhis, entered into an employment agreement (the "2022 Van Voorhis Employment Agreement"). Mr. Van Voorhis had been part of the Company's executive management since 2009 and served as the Company's Interim CEO from June 1, 2022 until Ms. Brady was hired in November 2022. Mr. Van Voorhis served as Special Advisor to the CEO from November 2022 through May 31, 2023. Pursuant to the 2022 Van Voorhis Employment Agreement, Mr. Van Voorhis received annual compensation in the amount of \$100,000 from June 1, 2022 through May 31, 2023 and annual compensation of \$50,000 from June 1, 2023 until May 31, 2024. Effective February 7, 2024, the Company's Board of Directors terminated the 2022 Van Voorhis Employment Agreement pursuant to its terms and removed Mr. Van Voorhis as the Company's Chairman of the Board.

Effective as of January 1, 2024, the Company and Todd R. White, the Company's Chief Financial Officer, entered into an employment agreement (the "2024 White Employment Agreement"). Pursuant to the 2024 White Employment Agreement, Mr. White received an initial base annual compensation in the amount of \$90,000 per year, which was increased to \$95,000 effective March 1, 2024, subject to annual review by the Board of Directors. The 2024 White Employment Agreement has a term of two years. On September 3, 2024, the Company and Mr. White entered into a Separation Agreement whereby Mr. White agreed to remain as the Company's Chief Financial Officer through December 31, 2024 at his regular salary or until the earlier termination of his employment. On September 5, 2024, pursuant to a Stock Purchase Agreement dated September 4, 2024, Focused Compounding Fund, LP acquired Mr. White's 1,344,555 share of common stock of the Company at \$0.40 per share, for an aggregate price of \$537,822.

## NOTE 9. INCOME TAXES

For the year ended September 29, 2024, the Company reported a pre-tax loss of \$1,479,797 and for the year ended October 1, 2023, the Company reported a pre-tax loss of \$572,421. The Company's provision for income taxes consists of the following:

	For the year ended			ended
	September 29, 2024			October 1, 2023
Current				
Federal	\$	(1,610)	\$	(196,871)
State		4,635		(124,141)
Total current		3,025		(321,012)
Deferred				
Federal		(290,287)		68,106
State		(98,054)		164,223
Total deferred		(388,341)		232,329
Income tax benefit	\$	(385,316)	\$	(88,683)

A reconciliation of the federal corporate statutory income tax rate and the effective rate for the provisions for income taxes consists of the following:

	For the year	ended
	September 29, 2024	October 1, 2023
Federal statutory rate	21.0%	21.0%
State taxes, net of federal benefit	4.3	(5.5)
Non-deductible expenses	(0.1)	(0.4)
Change in valuation allowance	0.7	-
Other	0.1	0.4
Effective income tax rate	26.0%	15.5%

Deferred tax assets and liabilities arise from temporary differences between financial reporting and tax reporting bases of assets and liabilities, and operating loss carryforwards for tax purposes. The components of Company's deferred income tax assets and liabilities consist of the following as of September 29, 2024 and October 1, 2023:

	September 29, 2024		October 1, 2023	
Deferred tax assets (liabilities)				
Net operating loss carryforwards	\$	1,388,557	\$	1,336,696
Accrued liabilities		266,269		5,109
Property and equipment		(1,397,861)		(1,457,959)
Intangibles assets		(2,434)		(6,879)
Valuation allowance		(98,519)		(109,296)
Net deferred tax asset (liability), net	\$	156,012	\$	(232,329)

GAAP requires a valuation allowance be recorded against a deferred tax asset if it is more likely than not that the tax benefit associated with the asset will not be realized in the future. As shown in the table above, the Company had a valuation allowance of \$98,519 as of September 29, 2024. This valuation allowance is based on the Company's State of Missouri net operating loss carryforwards totaling \$3.12 million as of September 29, 2024, which expire in varying amounts from 2028 through 2042. While significantly improved during the year ended September 29, 2024, due to the Company's history of losses in the State of Missouri, it has established a full valuation allowance against the related net operating loss carryforward asset as of September 29, 2024.

September 29, 2024

#### NOTE 9. INCOME TAXES (CONTINUED)

The Company also had net operating loss carryforwards available for federal and State of Georgia tax purposes of \$5.95 million and \$899,973, respectively, as of September 29, 2024. Each of these has an indefinite carryforward period; however, each is limited to offset 80% of taxable income any period applied.

The Company follows guidance issued by the FASB ASC 740 with respect to accounting for uncertainty in income taxes. A tax position is recognized as a benefit only if it is "more-likely-than-not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than fifty percent likely of being realized on examination. For tax positions not meeting the "more-likely-than-not" test, no tax benefit is recorded. The Company has no unrecognized tax benefits under guidance related to tax uncertainties. The Company does not anticipate its unrecognized tax benefits will significantly change in the next twelve months. Any tax penalties or interest expense will be recognized in income tax expense. No interest and penalties related to unrecognized tax benefits were accrued as of September 29, 2024 and October 1, 2023.

The Company or one of its subsidiaries files income tax returns in the U.S. federal jurisdiction and various state jurisdictions. The Company is open to federal and state tax audits until the applicable statute of limitations expire; however, the Company currently has no federal or state income tax examinations underway. The tax years 2020 through 2023 remain open to examination by the major taxing jurisdictions in which the Company and its subsidiaries operate.

#### NOTE 10. COMMITMENTS AND CONTINGENCIES

On December 16, 2022, the Company received notice that on August 10, 2022 a former employee of Aggieland Wild Animal – Texas, filed a Complaint in the 361st District Court of Brazos County, Texas (case no. 22-001839-CV-361), alleging the Company and Aggieland-Parks, Inc. committed several instances of employment discrimination. The Complaint sought unspecified economic, compensatory and punitive damages, as well as attorney's fees and costs. On June 3, 2024, the Company and the former employee entered into a settlement agreement and mutual release of claims related to this matter and the Company paid the former employee \$75,000.

On March 1, 2024, Focused Compounding Fund, LP ("Focused Compounding") filed a Complaint in the Eighth Judicial District Court of Clark County, Nevada (case no. A-24-888295-B) against the Company and each of the members of its Board of Directors, alleging that the defendants were contemplating efforts to entrench themselves as members of the Board of Directors. Simultaneously with filing its Complaint, Focused Compounding sought a Preliminary Injunction that would require the Company and its Directors to take various actions. On June 20, 2024, Focused Compounding, the Company and the named defendants agreed to a stipulation dismissing with prejudice any and all claims by and between the parties outlined in the initial Complaint in light of the results of the Company's annual meeting of stockholders held on June 6, 2024. See "NOTE 3. CONTESTED PROXY AND RELATED MATTERS" for additional information.

Except as noted above, the Company is not a party to any pending legal proceeding, nor is its property the subject of a pending legal proceeding, that is not in the ordinary course of business or otherwise material to the financial condition of its business. None of the Company's directors, officers or affiliates is involved in a proceeding adverse to its business or has a material interest adverse to its business.

## NOTE 11. BUSINESS SEGMENTS

The Company manages its operations on an individual location basis. Discrete financial information is maintained for each park and provided to corporate management for review and as a basis for decision-making. The primary performance measures used to allocate resources are park earnings before interest, taxes, depreciation and amortization, and free cash flow.

The following tables present financial information regarding each of the Company's reportable segments:

		For the year ended			
	Septe	ember 29, 2024		October 1, 2023	
Fotal revenues:					
Georgia	\$	5,960,259	\$	5,873,526	
Missouri		2,036,280		1,692,765	
Texas		1,915,721		1,873,957	
Consolidated	\$	9,912,260	\$	9,440,248	
Income (loss) before income taxes:					
Georgia	\$	2,294,879	\$	2,054,001	
Missouri		457,219		257,379	
Texas		72,921		27,577	
Segment income		2,825,019		2,338,957	
Corporate expenses		(1,211,764)		(1,198,652	
Depreciation and amortization		871,967		884,459	
Loss on asset disposals, net		62,734		317,146	
Contested proxy and related matters, net		2,040,810		-	
Tornado expenses and write-offs, net		(53,755)		368,955	
Legal settlement		75,000		-	
Other income, net		132,948		80,230	
Interest expense		(229,244)		(222,396	
Consolidated	\$	(1,479,797)	\$	(572,421	
Depreciation and amortization:					
Georgia	\$	357,522	\$	324,252	
Missouri		231,734		275,533	
Texas		281,055		283,020	
Corporate		1,656		1,654	
Consolidated	\$	871,967	\$	884,459	
Capital expenditures					
Georgia	\$	593,515	\$	1,208,762	
Missouri		100,428		134,987	
Texas		213,012		214,095	
Consolidated	\$	906,955	\$	1,557,844	
		As	of		
	Septe	ember 29, 2024		October 1, 2023	
Total assets:					
Georgia	\$	7,520,918	\$	8,519,619	
Missouri		3,399,324		3,335,794	
Texas		7,812,661		7,698,400	
Corporate		461,168	_	541,910	
Consolidated	\$	19,194,071	\$	20,095,723	

## NOTE 12. SUBSEQUENT EVENTS

On September 30, 2024, Aggieland-Parks, Inc. completed the 2025 Refinancing with Cendera. The 2025 Refinancing included the 2025 Term Loan in the original principal amount of \$2.5 million. The proceeds of 2025 Term Loan were primarily used to pay off the Company's 2020 Term Loan with First Financial. See "NOTE 5. LONG-TERM DEBT" for additional information.

The Company has analyzed its operations subsequent to September 29, 2024 to the date these financial statements were issued and has determined that, except as noted above, no material subsequent events have occurred from the date of these consolidated financial statements.

#### Introduction:

Parks! America, Inc. ("the Company") is committed to conducting its business with integrity, honesty, and in compliance with all applicable laws and regulations. This Code of Conduct outlines the principles and standards that guide the actions and decisions of our Board of Directors, officers, employees, and agents. Adherence to these ethical standards is essential to maintaining the Company's reputation for integrity and accountability.

#### I. Compliance with Laws and Regulations:

Directors, officers, employees, and agents must comply with all applicable laws and regulations in every jurisdiction where the Company operates. Any violation may result in disciplinary action, including termination of employment, and may lead to legal consequences.

#### **II. Conflicts of Interest:**

Every director, officer, employee, and agent must avoid conflicts of interest that may compromise their judgment or objectivity in the best interests of the Company. If a potential conflict arises, it must be disclosed promptly to the Board of Directors and resolved in a manner that protects the Company's interests.

#### **III. Confidentiality:**

All directors, officers, employees, and agents must maintain the confidentiality of proprietary information, trade secrets, and any non-public information belonging to the Company. This obligation continues even after termination of employment or affiliation with the Company.

#### **IV. Fair Dealing:**

All individuals associated with the Company must deal fairly and honestly with customers, suppliers, competitors, and colleagues. Misleading statements, manipulation, and abuse of confidential information are strictly prohibited.

#### V. Anti-Bribery and Corruption:

Parks! America is committed to conducting business without participating in bribery or corruption. Directors, officers, employees, and agents must not offer, give, receive, or solicit anything of value to gain an unfair business advantage.

#### VI. Diversity and Inclusion:

The Company values diversity and inclusion and is committed to providing a workplace free from discrimination and harassment. All individuals must be treated with respect and dignity, regardless of their race, ethnicity, gender, sexual orientation, age, disability, or other protected status.

#### VII. Environmental Responsibility:

Parks! America is dedicated to environmental responsibility. Directors, officers, employees, and agents should strive to minimize the Company's impact on the environment and support sustainable practices whenever possible.

#### VIII. Reporting Violations:

Any individual who becomes aware of a violation or potential violation of this Code of Conduct is obligated to report it promptly to their supervisor, or through the reporting hotline. The Company prohibits retaliation against anyone who makes a good-faith report.

#### IX. Review and Amendments:

This Code of Conduct will be reviewed periodically and may be amended by the Board of Directors. All directors, officers, employees, and agents are responsible for keeping informed of any changes.

Parks! America is dedicated to upholding the highest ethical standards in all aspects of its business. By adhering to this Code of Conduct, we contribute to the success and reputation of the Company, foster a positive work environment, and build trust with our stakeholders. Compliance with this Code is a condition of employment and affiliation with Parks! America.

Lisa Brady

President and CEO, Parks! America

This Code of Conduct is effective as of 1/1/2024 and supersedes any prior versions.

#### Acknowledgment and Agreement:

I, \_\_\_\_\_\_, have received, read, and understand the Parks! America, Inc. Code of Conduct. I acknowledge my responsibility to comply with the principles and standards outlined in this Code and to uphold the values of integrity, honesty, and ethical conduct in all aspects of my association with the Company.

I further understand that compliance with this Code of Conduct is a condition of my employment/affiliation with Parks! America, Inc. and that any violation may result in disciplinary action, including termination of employment or other appropriate consequences.

By signing below, I confirm my commitment to maintaining the highest ethical standards and fostering a culture of integrity within Parks! America, Inc.

Printed Name:

Signed Name:

#### PARKS! AMERICA, INC. POLICY ON INSIDER TRADING

This Insider Trading Policy describes the standards of Parks! America, Inc. and its subsidiaries (the "**Company**") on trading, and causing the trading of, the Company's securities or securities of certain other publicly traded companies while in possession of confidential information. This Policy is divided into two parts: the first part prohibits trading in certain circumstances and applies to all directors, officers, and employees and their respective immediate family members of the Company and the second part imposes special additional trading restrictions and applies to all (i) directors of the Company, (ii) executive officers of the Company (together with the directors, "**Company Insiders**"), (iii) the employees listed on <u>Appendix A</u> (collectively, "**Covered Persons**"). and (iv) certain other employees that the Company may designate from time to time as "Covered Persons" because of their position, responsibilities or their actual or potential access to material information.

One of the principal purposes of the federal securities laws is to prohibit so-called "insider trading." Simply stated, insider trading occurs when a person uses material nonpublic information obtained through involvement with the Company to make decisions to purchase, sell, give away or otherwise trade the Company's securities or the securities of certain other companies or to provide that information to others outside the Company. The prohibitions against insider trading apply to trades, tips and recommendations by virtually any person, including all persons associated with the Company, if the information involved is "material" and "nonpublic." These terms are defined in this Policy under Part I, Section 3 below. The prohibitions would apply to any director, officer or employee who buys or sells securities on the basis of material nonpublic information that he or she obtained about the Company, its customers, suppliers, partners, competitors or other companies with which the Company has contractual relationships or may be negotiating transactions.

#### PART I

#### 1. Applicability; Individual Responsibility.

This Policy applies to all trading or other transactions in (i) the Company's securities, including common stock, options and any other securities that the Company may issue, such as preferred stock, notes, bonds and convertible securities, as well as to derivative securities relating to any of the Company's securities, whether or not issued by the Company and (ii) the securities of certain other companies, including common stock, options and other securities issued by those companies as well as derivative securities relating to any of those companies' securities. This Policy applies to all employees of the Company, all officers of the Company and all members of the Company's board of directors and their respective family members.

EVERY OFFICER, DIRECTOR AND EMPLOYEE, HAS THE INDIVIDUAL RESPONSIBILITY TO COMPLY WITH THIS POLICY, AND THE APPLICABLE LAWS OF THEIR JURISDICTION. YOU MAY, FROM TIME TO TIME, HAVE TO FOREGO A PROPOSED TRANSACTION IN THE COMPANY'S SECURITIES EVEN IF YOU PLANNED TO MAKE THE TRANSACTION BEFORE LEARNING OF THE MATERIAL NONPUBLIC INFORMATION AND EVEN THOUGH YOU MAY SUFFER AN ECONOMIC LOSS OR FOREGO ANTICIPATED PROFIT BY WAITING. TRADING IN THE COMPANY'S SECURITIES DURING THE TRADING WINDOW DESCRIBED HEREIN SHOULD NOT BE CONSIDERED A "SAFE HARBOR," AND YOU SHOULD USE GOOD JUDGMENT AT ALL TIMES

#### 2. General Policy: No Trading or Causing Trading While in Possession of Material Nonpublic Information.

(a) No director, officer or employee or any of their immediate family members may purchase or sell, or offer to purchase or sell, any Company security, whether or not issued by the Company, while in possession of material nonpublic information about the Company. (The terms "material" and "nonpublic" are defined in Part I, Section 3(a) and (b) below.)

(b) No director, officer or employee or any of their immediate family members who knows of any material nonpublic information about the Company may communicate that information to ("tip") any other person, including family members and friends, or otherwise disclose such information without the Company's authorization.

(c) No director, officer or employee or any of their immediate family members may purchase or sell any security of any other publicly-traded company while in possession of material nonpublic information that was obtained in the course of his or her involvement with the Company. No director, officer or employee or any of their immediate family member who knows of any such material nonpublic information may communicate that information to, or tip, any other person, including family members and friends, or otherwise disclose such information without the Company's authorization.

(d) For compliance purposes, you should never trade, tip or recommend securities (or otherwise cause the purchase or sale of securities) while in possession of information that you have reason to believe is material and nonpublic unless you first consult with, and obtain the advance approval of, the Compliance Officer (which is defined in Part I, Section 3(c) below).

(e) Covered Persons must "pre-clear" all trading in securities of the Company in accordance with the procedures set forth in Part II, Section 3 below.

## 3. Definitions.

(a) Material. Insider trading restrictions come into play only if the information you possess is "material." Materiality, however, involves a relatively low threshold. Information is generally regarded as "material" if it has market significance, that is, if its public dissemination is likely to affect the market price of securities, or if it otherwise is information that a reasonable investor would want to know before making an investment decision.

Examples of material information include (but are not limited to) information about corporate earnings or earnings forecasts; possible mergers, acquisitions, tender offers or dispositions; important business developments, such as entry into or loss of significant contracts; management or control changes; significant financing developments including pending public sales or offerings of debt or equity securities; defaults on borrowings; bankruptcies; and significant litigation or regulatory actions. Moreover, material information does not have to be related to a company's business. For example, the contents of a forthcoming newspaper column that is expected to affect the market price of a security can be material. When in doubt about whether particular nonpublic information is material, you should presume it is material. If you are unsure whether information is material, you should either consult the Compliance Officer before making any decision to disclose such information (other than to persons who need to know it) or to trade in or recommend securities to which that information relates or assume that the information is material.

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(b) Nonpublic. Insider trading prohibitions come into play only when you possess information that is material and "nonpublic." The fact that information has been disclosed to a few members of the public does not make it public for insider trading purposes. To be "public" the information must have been disseminated in a manner designed to reach investors generally, and the investors must be given the opportunity to absorb the information. Even after public disclosure of information about the Company, you must wait until the close of business on the second trading day after the information was publicly disclosed before you can treat the information as public.

Nonpublic information may include: information available to a select group of analysts or brokers or institutional investors; undisclosed facts that are the subject of rumors, even if the rumors are widely circulated; and information that has been entrusted to the Company on a confidential basis until a public announcement of the information has been made and enough time has elapsed for the market to respond to a public announcement of the information (normally two trading days).

# As with questions of materiality, if you are not sure whether information is considered public, you should either consult with the Compliance Officer or assume that the information is nonpublic and treat it as confidential.

(c) <u>Compliance Officer</u>. The Company has appointed the Chief Financial Officer as the Compliance Officer for this Policy. The duties of the Compliance Officer include, but are not limited to, the following: assisting with implementation and enforcement of this Policy; circulating this Policy to all employees and ensuring that this Policy is amended as necessary to remain up-to-date with insider trading laws; pre-clearing all trading in securities of the Company by Covered Persons in accordance with the procedures set forth in Part II, Section 3 below; providing approval of any Rule 10b5-1 plans under Part II, Section 1(c) below and any prohibited transactions under Part II, Section 4 below. providing a reporting system with an effective whistleblower protection mechanism.

## 4. Exceptions.

The trading restrictions of this Policy do not apply to the following:

(a) 401(k) Plan. Investing 401(k) plan contributions in a Company stock fund in accordance with the terms of the Company's 401(k) plan, if any. However, any changes in your investment election regarding the Company's stock are subject to trading restrictions under this Policy.

(b) Options. Exercising stock options granted under the Company's under the Company's Stock Option Plan for cash or the delivery of previously owned Company stock. However, the sale of any shares issued on the exercise of Company-granted stock options and any cashless exercise of Company-granted stock options are subject to trading restrictions under this Policy.

(c) Gifts. Bona fide gifts of the Company's securities.

#### 5. Violations of Insider Trading Laws.

Penalties for trading on or communicating material nonpublic information can be severe, both for individuals involved in such unlawful conduct and their employers and supervisors, and may include jail terms, criminal fines, civil penalties and civil enforcement injunctions. Given the severity of the potential penalties, compliance with this Policy is absolutely mandatory.

(a) Legal Penalties. A person who violates insider trading laws by engaging in transactions in a company's securities when he or she has material nonpublic information can be sentenced to a substantial jail term and required to pay a criminal penalty of several times the amount of profits gained or losses avoided. In addition, a person who tips others may also be liable for transactions by the tippees to whom he or she has disclosed material nonpublic information. Tippers can be subject to the same penalties and sanctions as the tippees, and the SEC has imposed large penalties even when the tipper did not profit from the transaction.

The SEC can also seek substantial civil penalties from any person who, at the time of an insider trading violation, "directly or indirectly controlled the person who committed such violation," which would apply to the Company and/or management and supervisory personnel. These control persons may be held liable for up to the greater of \$1 million or three times the amount of the profits gained or losses avoided. Even for violations that result in a small or no profit, the SEC can seek penalties from a company and/or its management and supervisory personnel as control persons.

(b) Company-Imposed Penalties. Employees who violate this Policy may be subject to disciplinary action by the Company, including dismissal for cause. Any exceptions to the Policy, if permitted, may only be granted by the Compliance Officer and must be provided before any activity contrary to the above requirements takes place.

#### 6. Inquiries.

If you have any questions regarding any of the provisions of this Policy, please contact the Compliance Officer at Todd White at todd.white@animalsafari.com.

### PART II

#### **<u>1. Blackout Periods.</u>**

All Covered Persons are prohibited from trading in the Company's securities during blackout periods as defined below.

(a) Quarterly Blackout Periods. Trading in the Company's securities is prohibited during the period beginning at the close of the market on two weeks before the end of each fiscal quarter and ending at the close of business on the second trading day following the date the Company's financial results are publicly disclosed and Form 10-Q or Form 10-K is filed. During these periods, Covered Persons generally possess or are presumed to possess material nonpublic information about the Company's financial results.

(b) Other Blackout Periods. From time to time, other types of material nonpublic information regarding the Company (such as negotiation of mergers, acquisitions or dispositions, investigation and assessment of cybersecurity incidents or new product developments) may be pending and not be publicly disclosed. While such material nonpublic information is pending, the Company may impose special blackout periods during which Covered Persons are prohibited from trading in the Company's securities. If the Company imposes a special blackout period, it will notify the Covered Persons affected.

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(c) Exception. These trading restrictions do not apply to transactions under a pre-existing written plan, contract, instruction, or arrangement under Rule 10b5-1 under the Securities Exchange Act of 1934 (an "Approved 10b5-1 Plan") that:

(i) has been reviewed and approved at least one month in advance of any trades thereunder by the Compliance Officer (or, if revised or amended, such revisions or amendments have been reviewed and approved by the Compliance Officer at least on month in advance of any subsequent trades);

(ii) was entered into in good faith by the Covered Person at a time when the Covered Person was not in possession of material nonpublic information about the Company; and

(iii) gives a third party the discretionary authority to execute such purchases and sales, outside the control of the Covered Person, so long as such third party does not possess any material nonpublic information about the Company; or explicitly specifies the security or securities to be purchased or sold, the number of shares, the prices and/or dates of transactions, or other formula(s) describing such transactions.

## 2. Trading Window.

Covered Persons are permitted to trade in the Company's securities when no blackout period is in effect. Generally, this means that Covered Persons can trade during the period beginning on the close of business on the second trading day following the date the Company's financial results are publicly disclosed and Form 10-Q or Form 10-K is filed and ending on the close of the market on two weeks before the end of each fiscal quarter. However, even during this trading window, a Covered Person who is in possession of any material nonpublic information should not trade in the Company's securities until the information has been made publicly available or is no longer material. In addition, the Company may close this trading window if a special blackout period under Part II, Section 1(b) above is imposed and will re-open the trading window once the special blackout period has ended.

#### 3. Pre-Clearance of Securities Transactions.

(a) Because Company Insiders are likely to obtain material nonpublic information on a regular basis, the Company requires all such persons to refrain from trading, even during a trading window under Part II, Section 2 above, without first pre-clearing all transactions in the Company's securities.

(b) Subject to the exemption in subsection (d) below, no Company Insider may, directly or indirectly, purchase or sell (or otherwise make any transfer, gift, pledge or loan of) any Company security at any time without first obtaining prior approval from the Compliance Officer. These procedures also apply to transactions by such person's spouse, other persons living in such person's household and minor children and to transactions by entities over which such person exercises control.

(c) The Compliance Officer shall record the date each request is received and the date and time each request is approved or disapproved. Unless revoked, a grant of permission will normally remain valid until the close of trading two business days following the day on which it was granted. If the transaction does not occur during the two-day period, pre-clearance of the transaction must be re-requested.

(d) Pre-clearance is not required for purchases and sales of securities under an Approved 10b5-1 Plan. With respect to any purchase or sale under an Approved 10b5-1 Plan, the third party effecting transactions on behalf of the Company Insider should be instructed to send duplicate confirmations of all such transactions to the Compliance Officer.

#### 4. Prohibited Transactions.

(a) Company Insiders are prohibited from trading in the Company's equity securities during a blackout period imposed under an "individual account" retirement or pension plan of the Company, during which at least 50% of the plan participants are unable to purchase, sell or otherwise acquire or transfer an interest in equity securities of the Company, due to a temporary suspension of trading by the Company or the plan fiduciary.

(b) Covered Persons, including any person's spouse, other persons living in such person's household and minor children and entities over which such person exercises control, are prohibited from engaging in the following transactions in the Company's securities unless advance approval is obtained from the Compliance Officer:

(i) Short-term trading. Company Insiders who purchase Company securities may not sell any Company securities of the same class for at least six months after the purchase;

(ii) Short sales. Company Insiders and Covered Persons may not sell the Company's securities short;

(iii) Options trading. Covered Persons may not buy or sell puts or calls or other derivative securities on the Company's securities;

(iv) Trading on margin or pledging. Covered Persons may not hold Company securities in a margin account or pledge Company securities as collateral for a loan; and

(v) Hedging. Covered Persons may not enter into hedging or monetization transactions or similar arrangements with respect to Company securities.

## 5. Limitation of Liability.

None of the Company, the Compliance Officer or the Company's other employees will have any liability for any delay in reviewing, or refusal of, a 10b5-1 trading plan submitted pursuant to this Policy or a request for pre-clearance submitted pursuant to Part II, Section 3 of this Policy. Notwithstanding any review of a 10b5-1 trading plan or pre-clearance of a transaction pursuant to Section Part II, Section 3 of this Policy, none of the Company, the Compliance Officer or the Company's other employees assumes any liability for the legality or consequences of such 10b5-1 trading plan or transaction to the person engaging in or adopting such 10b5-1 trading plan or transaction

## 6. Acknowledgment and Certification.

All Covered Persons are required to sign the attached acknowledgment and certification.

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## ACKNOWLEDGMENT AND CERTIFICATION

The undersigned does hereby acknowledge receipt of the Company's Insider Trading Policy. The undersigned has read and understands (or has had explained) such Policy and agrees to be governed by such Policy at all times in connection with the purchase and sale of securities and the confidentiality of nonpublic information.

(Signature)

(Please print name)

Date:

## APPENDIX A

Lisa Brady Todd White Mark Whitfield All Park General Managers and Assistant General Managers All Board Members President and CEO CFO VP - Operations

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## SUBSIDIARIES OF PARKS! AMERICA, INC.

- 1. Wild Animal Safari, Inc., a Georgia corporation, wholly owned by Parks! America, Inc.
- Wild Animal, Inc., a Missouri corporation, wholly owned by Parks! America, Inc.
  Aggieland-Parks, Inc., a Texas corporation, wholly owned by Parks! America, Inc.





To the Board of Directors Parks! America, Inc. Pine Mountain, Georgia

## CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We hereby consent to the use in the Form 10-K for the year ended September 29, 2024, pursuant to Section 13 or 15(d) of the Securities Act of 1934, filed by Parks! America, Inc. of our report (the "Report") dated December 13, 2024, relating to the consolidated financial statements of Parks! America, Inc. and Subsidiaries as of and for the years ended September 29, 2024 and October 1, 2023.

/s/ GBQ Partners LLC

GBQ Partners LLC

Columbus, Ohio December 13, 2024

## CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO RULES 13a-14(a)/15d-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED

I, Geoffrey Gannon, certify that:

- 1. I have reviewed this Annual Report on Form 10-K of Parks! America, Inc. (the "registrant") for the year ended September 29, 2024;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: December 13, 2024

/s/ Geoffrey Gannon Geoffrey Gannon Chief Executive Officer (Principal Executive Officer) Parks! America, Inc.

## CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO RULES 13a-14(a)/15d-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED

I, Todd R. White, certify that:

- 1. I have reviewed this Annual Report on Form 10-K of Parks! America, Inc. (the "registrant") for the year ended September 29, 2024;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: December 13, 2024

/s/ Todd R. White Todd R. White Chief Financial Officer (Principal Financial Officer) Parks! America, Inc.

#### CERTIFICATIONS PURSUANT TO 18 U.S.C SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, each of the undersigned officers of Parks! America, Inc. (the "Company"), does hereby certify, to such officer's knowledge, that:

The Annual Report on Form 10-K for the year ended September 29, 2024 (the "Form 10-K") of the Company fully complies with the requirement of section 13(a) or 15(d) of the Securities Exchange Act of 1934 and the information contained in the Form 10-K fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: December 13, 2024

/s/ Geoffrey Gannon

Geoffrey Gannon Chief Executive Officer (Principal Executive Officer) Parks! America, Inc.

Dated: December 13, 2024

/s/ Todd R. White Todd R. White Chief Financial Officer (Principal Financial Officer) Parks! America, Inc.

A signed original of this written statement required by Section 906 has been provided to Parks! America, Inc. and will be retained by Parks! America, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.